**São Paulo, May 12, 2016** – General Shopping Brasil S/A [BM&FBovespa: GSHP3], a company with a significant share of the shopping center industry in Brazil, today announces its result for the first quarter - 1Q16. Except where otherwise stated, the following financial and operational information is presented on a consolidated basis and in thousands of Reais.



1Q16

# Gross Revenue grows 15.5% to R\$ 76.4 million and Adjusted EBITDA increased 12.2% to R\$ 47.3 million

- General Shopping Brasil S/A reported first quarter 2016 1Q16 Gross Revenue of R\$ 76.4 million, growth of 15.5% compared with a gross revenue of R\$ 66.1 million in the first quarter of 2015 - 1Q15.
- Consolidated Net Operating Revenue in 1Q16 was R\$ 57.9 million, corresponding to a margin of 85.7% and a growth of 9.7% in relation to R\$ 52.8 million registered in 1Q15.
- Gross Profit in 1Q16 was R\$ 57.3 million, equivalent to a gross margin of 84.7% and an increase of 9.9% compared with the R\$ 52.1 million reported for 1Q15.
- The Company's Adjusted EBITDA in 1Q16 reached R\$ 47.3 million, an EBITDA margin of 70.0% and a growth of 12.2% in relation to the R\$ 42.1 million in 1Q15.

Consolidated Financial Highlights			
R\$ thousand	1Q15	1Q16	Chg.
Gross Revenue	66,159	76,440	15.5%
Rent (Shopping Malls)	46,112	50,500	9.5%
Services	20,047	25,940	29.4%
NOI - Consolidated	52,776	57,887	9.7%
Adjusted EBITDA	42,126	47,274	12.2%
Adjusted Net Result	(192,871)	71,497	-
Adjusted FFO	(191,347)	73,024	-
NOI Margin	88.5%	85.7%	-2,8 p.p.
Adjusted EBITDA Margin	70.7%	70.0%	-0,7 p.p.
Adjusted Net Result Margin	-323.6%	105.8%	-
Adjusted FFO Margin	-321.0%	108.1%	-
Gross Revenue per m <sup>2</sup>	264.63	292.98	10.7%
NOI per m <sup>2</sup>	211.10	221.87	5.1%
Adjusted EBITDA per m <sup>2</sup>	168.50	181.19	7.5%
Adjusted Net Result per m <sup>2</sup>	(771.48)	274.04	-
Adjusted FFO per m <sup>2</sup>	(765.38)	279.89	-
Own GLA - Average in the Period $(m^2)$	250,003	260,904	4.4%
Own GLA - End of the Period $(m^2)$	250,003	260,904	4.4%

#### **INVESTOR RELATIONS**

Marcio Snioka IR Officer

alshopping.com.br Alan Naoło Tomioka

dri@generalshopping.com.br

www.generalshopping.com.br

Rodrigo Lepski Lopes IR Coordinator

Intern

GSHP3 NOVO MERCADO BM&FBOVESPA





#### MANAGEMENT COMMENTS

The Company's Management is pleased to report on the operational and financial performance for the first quarter 2016 (1Q16).

Initially, we would highlight the increase in average own GLA (Gross Leasable Area) of 4.4% for the period in relation to 1Q15, the result of openings of Parque Shopping Maia and Outlet Premium Rio de Janeiro, offset by the divestment of Shopping Light and the stake in Internacional Shopping Guarulhos in 2015.

The Company posted a year-on-year growth of 15.5% in Gross Revenue reaching R\$ 76.4 million, driven by growth in Services and Rental Revenues of 29.4% and 9.5%, respectively, both exceeding the increase in the own GLA for the period.

Based on Same Areas performance, Same Area Rentals posted growth of 8.5%, surpassing Same Area Sales of 2.5% and reflecting the economic downturn as a whole and retail sector performance in general.

Occupancy rate registered a reduction of 94.1% compared with 94.8% for the preceding quarter.

In 1Q16, Rental and Services Costs rose 37.6% reflecting the increase in occupancy costs due to the decline in occupancy rates at the Company's shopping centers. However, NOI increased R\$ 57.9 million in the period, a growth of 9.7% compared with 1Q15 and equivalent to a NOI margin of 85.7%.

The General and Administrative Expenses recorded a slight increase of 0.5% compared to the same quarter in 2015, with the Adjusted EBITDA improving 12.2% to R\$ 47.3 million in 1Q16. The Adjusted EBITDA margin closed the quarter at 70.0%.

The Company's Net Financial Result was impacted principally by the USDollar x Real exchange rate, reverting from a negative R\$ 227.2 million to a positive R\$ 33.1 million in 1Q16.

Subsequent event to the end of the period, the sale of our stake in Parque Shopping Prudente was concluded in accordance with the announcement made in a material fact published on March 21, 2016.

Once again, we would like to take this opportunity to thank our employees, tenants, customers and visitors for their contribution to the Company's performance during the period.

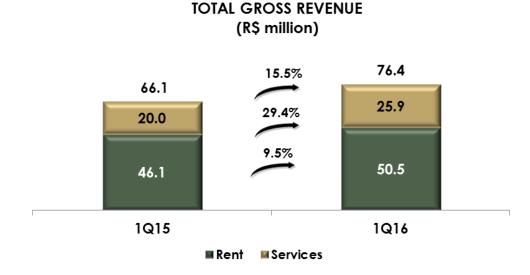
Marcio Snioka, Investor Relations Officer

#### **GROSS REVENUE**

The Company's total gross revenue during the quarter was R\$ 76.4 million, representing a growth of 15.5% in relation to 1Q15.

Gross revenue from rents in 1Q16 amounted to R\$ 50.5 million, representing 66.1% of total gross revenue and an increase of 9.5% compared with 1Q15. The principal factors contributing to this increase were: the inauguration of Parque Shopping Maia and Outlet Premium Rio de Janeiro as well as an effective increase in rents in addition to the round of annual rental readjustments - partially offset by the sale of the Shopping Light and the stake in Internacional Shopping Guarulhos.

Gross revenue from services in 1Q16 amounted to R\$ 25.9 million, a growth of 29.4% compared with 1Q15.



#### **RENTAL REVENUE**

The Company's 1Q16 rental revenue amounted to R\$ 50.5 million, comprising minimum rent, percentage on sales, key money, advertising and straight-lining revenue.

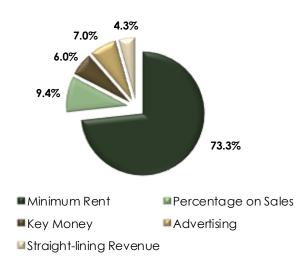
Rental Revenue Breakdown			
R\$ million	1Q15	1Q16	Chg.
Minimum Rent	32.8	37.0	12.8%
Percentage on Sales	4.4	4.8	7.1%
Key Money	3.1	3.0	-2.0%
Advertising	3.8	3.5	-6.9%
Straight-lining Revenue	2.0	2.2	10.5%
Total	46.1	50.5	9.5%

The Company's rental revenue increased by R\$ 4.2 million in 1Q16, an improvement of 12.8% in relation to 1Q15 due to the aforementioned factors.

The percentage on sales revenue posted a year-on-year increase of 7.1%.

Temporary rentals (Advertising) for 1Q16 amounted to R\$ 3.5 million, a decrease of R\$ 0.3 million or 6.9% compared with 1Q15.

Minimum rental revenue in 1Q16 accounted for 73.3% of total rental revenue, while in 1Q15 this same item was equivalent to 71.2% of the total.



#### Rental Revenue Breakdown - 1Q16

#### SERVICES REVENUE

In 1Q16, services revenue amounted to R\$ 25.9 million, corresponding to a growth of 29.4% in relation to the same period in 2015.

Services Revenue Breakdown			
R\$ million	1Q15	1Q16	Chg.
Parking	13.0	16.1	24.5%
Energy	2.3	4.2	80.1%
Water	1.7	2.2	29.1%
Management	3.0	3.4	11.4%
Total	20.0	25.9	29.4%

Parking lot revenues in 1Q16 were R\$ 16.1 million, a growth of R\$ 3.1 million or 24.5% in relation to 1Q15. This result reflects the opening of Parque Shopping Maia and Outlet Premium Rio de Janeiro as well as the overall growth in revenue from our operations, partially offset by the sale of the Shopping Light.

Revenue from the management of energy supply was R\$ 4.2 million in 1Q16, an increase of R\$ 1.9 million or 80.1%. This result was a reflection of new operations as well as an improvement in spot purchase prices, both of which benefiting our margins.

Revenue from water supply management amounted to R\$ 2.2 million in 1Q16, an increase of R\$ 0.5 million or 29.1%.

#### **REVENUE DEDUCTIONS (TAXES, DISCOUNTS AND CANCELLATIONS)**

Taxes, discounts and cancellations deductible from gross revenue amounted to R\$ 8.9 million in 1Q16, corresponding to 11.6% of gross revenue as compared with 9.9% in 1Q15.

Sales taxes (PIS/COFINS/ISS) totaled R\$ 6.7 million in 1Q16, representing a growth of R\$ 1.6 million in relation to 1Q15. This variation is due to the growth in sales, offset by the change in tax regime for some group companies.

During the quarter, discounts and cancellations were R\$ 2.2 million, an increase of R\$ 0.8 million in relation to 1Q15.

#### **RENTAL AND SERVICES NET REVENUE**

Net Revenue amounted to R\$ 67.6 million in 1Q16, a growth of 13.4% when compared to the same period in 2015.

#### **RENTAL AND SERVICES COSTS**

In 1Q16, rental and services costs recorded an increase of 37.6% to R\$ 10.3 million.

Rental and Services Costs			
R\$ million	1Q15	1Q16	Chg.
Personnel	0.9	0.8	-3.9%
Depreciation	0.7	0.6	-5.3%
Occupancy	2.3	4.0	70.7%
Third parties	3.6	3.6	-1.3%
Other Costs	-	1.3	-
Total	7.5	10.3	37.6%

#### **Personnel Costs**

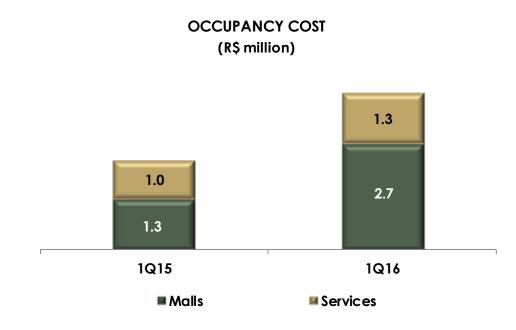
Personnel costs were R\$ 0.8 million in the quarter, a decrease of 3.9% compared with 1Q15.

#### **Depreciation Costs**

In 1Q16, depreciation costs were R\$ 0.6 million, a decline of 5.3% compared with 1Q15.

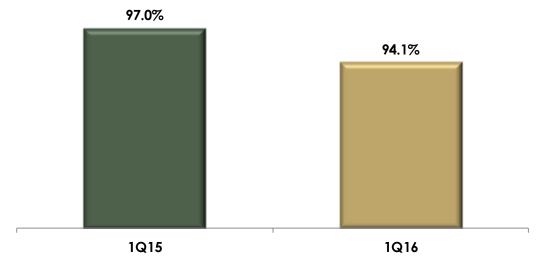
#### **Occupancy Costs**

During the quarter, occupancy costs amounted to R\$ 4.0 million, R\$ 1.7 million greater than 1Q15.



Shopping center occupancy costs were R\$ 2.7 million in 1Q16, an increase of R\$ 1.4 million in relation to 1Q15.

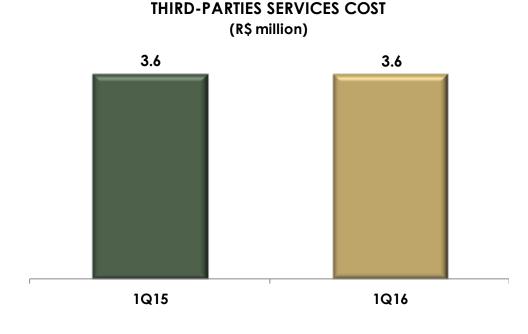
Occupancy costs of the services totaled R\$ 1.3 million in 1Q16, an increase of R\$ 0.3 million compared with 1Q15.



#### **OCCUPANCY RATE PERFORMANCE**

#### Third Party Services Cost

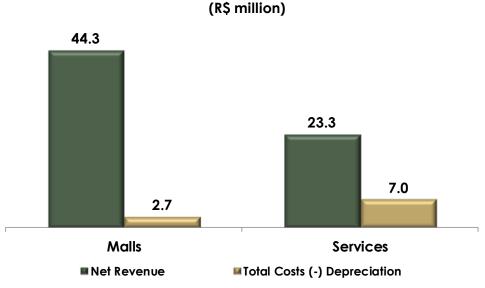
Third party services costs in 1Q16, principally those relating to parking lot overheads, were R\$ 3.6 million, unchanged from 1Q15.



#### **GROSS PROFIT**

Gross profit in 1Q16 was R\$ 57.3 million, an increase of 9.9% in relation to the R\$ 52.1 million in 1Q15.

In 1Q16, the Company's consolidated NOI was R\$ 57.9 million. NOI for shopping center operations was R\$ 41.6 million and for Services, R\$ 16.3 million.



NOI - 1Q16 (R\$ million)

#### GENERAL AND ADMINISTRATIVE EXPENSES

General and administrative expenses in 1Q16 amounted to R\$ 13.7 million, an increase of 0.5%, compared with 1Q15.

General and Administrative Expenses								
R\$ million	1Q15	1Q16	Chg.					
Publicity and Advertising	(0.6)	(0.9)	55.5%					
Provision for Doubtful Accounts	(0.3)	(0.8)	162.7%					
Personnel	(4.7)	(3.6)	-24.0%					
Third Parties	(3.1)	(2.5)	-19.2%					
Commercialization Expenses	(1.4)	(1.7)	23.0%					
Non-recurring Expenses	(0.3)	(1.0)	213.9%					
Other Expenses	(3.2)	(3.2)	-1.8%					
Total	(13.6)	(13.7)	0.5%					

In the quarter under review, the Company registered an increase of R\$ 0.1 million in general and administrative expenses, reflecting a reduction in (i) personnel expenses, (ii) third party expenses and (iii) other expenses, these however compensated by an increase in (iv) provisions for doubtful debts, (v) publicity and advertising expenses, (vi) commercialization expenses and (vii) non-recurring items.

#### **OTHER OPERATING REVENUE AND EXPENSES**

Operating revenue and expenses reflect the recovery of costs and expenses paid by the Company for account of shopping center tenants as well as other recoveries in general. In 1Q16, other operating revenues and expenses amounted to R\$ 0.7 million compared with R\$ 1.8 million in 1Q15.

Other Operating Revenues			
R\$ million	1Q15	1Q16	Chg.
Recovery of Condominium Expenses	1.0	0.1	-94.9%
Gain/Loss on Investment Properties Sale	-	(0.5)	-
Recovery (other)	0.8	1.1	31.0%
Total	1.8	0.7	-61.4%

#### **NET FINANCIAL RESULT**

The net financial result in 1Q16 was a positive R\$ 33.1 million as against a negative R\$ 227.2 million in 1Q15. It should be pointed out that the currency translation effect on the principal of our perpetual debt has a non-cash impact.

Interest charges for the financing of greenfield projects are capitalized during the course of construction work and are then amortized once the shopping centers become operational.

Net Financial Result			
R\$ million	1Q15	1Q16	Chg.
Revenues	61.7	170.1	175.7%
Interest on financial investments	13.6	1.7	-87.2%
Exchange Variation - Asset	2.2	165.7	-
Derivative Operational Gain	43.4	1.0	-97.7%
Other	2.5	1.7	-31.0%
Expenses	(288.9)	(137.0)	-52.6%
Interest on loans, financing and CCIs	(26.0)	(31.7)	21.3%
Perpetual Bonds Debt	(22.0)	(30.4)	38.5%
Derivative Operational Loss	(1.4)	(10.2)	645.1%
Exchange Variation - Liability	(233.2)	(51.4)	-77.9%
Monetary Variation - Liability	(0.3)	-	-
Fine on Overdue Taxes	(0.4)	(6.1)	-
Other	(5.6)	(7.2)	30.3%
Total	(227.2)	33.1	-

#### FINANCIAL INSTRUMENTS

The Risk Management Policy involves the use of financial derivatives or financial investments in US dollars to protect the Company against variations that can affect liquidity. The Board of Directors is responsible for monitoring and deciding on eventual policy changes.

Speculative transactions are not permitted under the Policy and any instrument used must be for risk mitigation only. All operations are controlled through daily marking-to-market monitoring and based on risk limits supplied by a third party consultancy independent of the Company's Financial Department.

No derivative is classified as a hedge instrument under the Brazilian Accounting Standards Committee's CPC 38 definition and therefore is not booked according to Hedge Accounting practices.

#### **EXCHANGE RISK**

Since the issue of the Company's Perpetual Bond, corporate strategy has been to maintain at least two years of interest payments hedged against currency risk. This hedge can be realized through operations conducted in Brazil or overseas and may include derivative instruments. The Company observes strict adherence to cost-return criteria.

The Company manages and monitors its derivatives position daily, adjusting it in accordance with the best hedging strategy at below market costs.

The Company uses BM&FBovespa future contracts and non-deliverable forward contracts (NDF) from first class financial institutions to protect interest payments on its Perpetual Bond.

The Company's currency exposure position as at March 31, 2016 for the next 24 months is shown in the following chart:

Exchange Hedge Scenario				
US\$ thousands	2016	2017	2018	24 months
Exposure	12,312	16,416	4,104	32,832
Total hedge with derivative instruments	12,400	16,500	4,100	33,000
Coverage				101%
Types of Hedge Instruments				
Derivative Instrument - Future Dollar BM&FBovespa	2016	2017	2018	24 months
Initial price - R\$/US\$*	3.6188	3.6188	-	3.6188
Notional value in US\$ thousands	12,400	4,100	-	16,500
Fair value in R\$ thousands	(338)	(112)	-	(450)
Derivative Instrument - Exchange NDF	2016	2017	2018	24 months
Initial price - R\$/US\$*	-	3.6510	3.6510	3.6510
Notional value in US\$ thousands	-	12,400	4,100	16,500
Fair value in R\$ thousands	-	(467)	(154)	(621
Total Hedge Instruments	2016	2017	2018	24 months

Fair value in R\$ thousands(338)(578)(154)(1,071)(\*) For the exchange NDF, the price reflects the entry price for the operation. For the Future Dollar, the price reflects the adjustment price prevailing on March 31, 2016.

12,400

16,500

#### **INTEREST RATE RISK**

Notional value in US\$ thousands

The Company has executed interest rate swaps in order to transform debt indexed to the CDI (Interbank Deposit Rate) and TJLP (Long Term Interest Rate) to the IPCA (Amplified Consumer Price Index). These swap agreements carry maturity dates and percentages of amortization, which exactly match the corresponding loan agreements.

Swap Start Data	Notional Remaining In R\$ thousand	Swap Maturity Date	Long Position	Short Position	Fair Value at 03/31/2016
jun/12	3,490	jun/17	CDI + 3.202%	IPCA + 7.590%	(1,045)
oct/12	4,063	oct/17	CDI + 5.500%	IPCA + 7.970%	(1,094)
oct/12	5,417	oct/17	TJLP + 6.500%	IPCA + 6.900%	(1,617)
TOTAL	12,969				(3,756)

#### **INCOME TAX AND SOCIAL CONTRIBUTION (CURRENT AND DEFERRED)**

The Company reported income tax and social contribution charges in 1Q16 of R\$7.4 million compared with R\$ 6.3 million in 1Q15.

#### NET ADJUSTED RESULT

In 1Q16, the Company posted a positive net adjusted result of R\$ 71.5 million against a negative net adjusted result of R\$ 192.9 million in 1Q15.

33,000

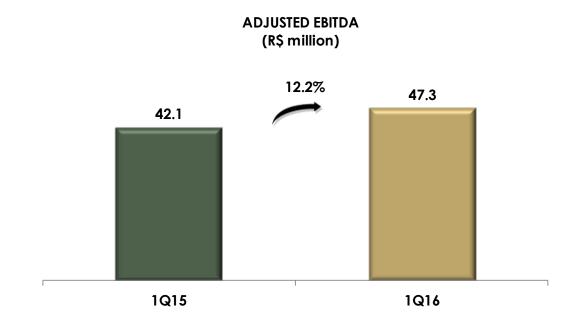
4,100

Adjusted Net Result Reconciliation			
R\$ million	1Q15	1Q16	Chg.
Net Result	(193.2)	70.0	-
(+) Non-Recurring	0.3	1.5	348.9%
Adjusted Net Result	(192.9)	71.5	
Adjusted Net Result Margin	-323.6%	105.8%	-

#### ADJUSTED EBITDA

The Adjusted EBITDA in 1Q16 was R\$ 47.3 million, equivalent to a margin of 70.0% or a growth of 12.2% in relation to the same period in 2015, when the Company reported an Adjusted EBITDA of R\$ 42.1 million.

Adjusted EBITDA Reconciliation			
R\$ million	1Q15	1Q16	Chg.
Net Result	(193.2)	70.0	-
(+) Income Tax and Social Contribution	6.3	7.4	16.4%
(+) Net Financial Result	227.2	(33.1)	-
(+) Depreciation and Amortization	1.5	1.5	0.2%
EBITDA	41.8	45.8	9.5%
(+) Non-Recurring	0.3	1.5	348.9%
Adjusted EBITDA	42.1	47.3	12.2%
Adjusted EBITDA Margin	70.7%	70.0%	-0,7 p.p.

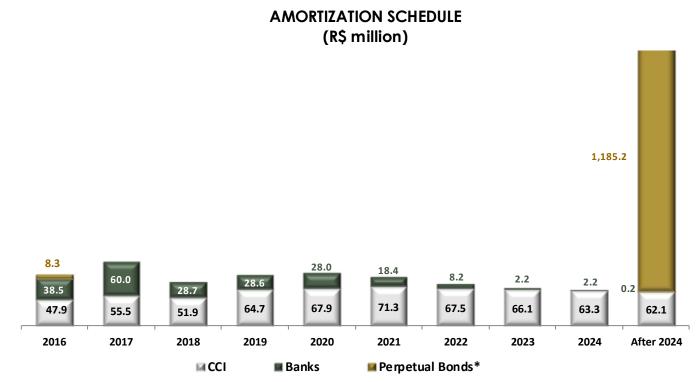


#### **CAPITAL STRUCTURE**

The Company's gross debt as of March 31, 2016 totaled R\$ 2,026.7 million. As at December 2015, debt stood at R\$ 2,143.3 million.

If the Company's cash position (cash and cash equivalents and other financial investments) as at

March 31, 2016 of R\$ 48.3 million is taken into account, total net debt would have been R\$ 1,978.4 million. At the end of 4Q15, net debt was R\$ 2,030.9 million.



\*Perpetual with the possibility of a call

R\$ million														
Financial Institution	Maturity	Index	Interest	03/31/2016	2016	2017	2018	2019	2020	2021	2022	2023	2024	After 2024
BANCO HSBC S.A.	Jun-17	CDI	3.2%	3.5	2.1	1.4	-	-	-	-	-	-	-	-
BNDES - PINE FINAME	Sep-19	-	8.7%	0.6	0.1	0.2	0.2	0.1	-	-	-	-	-	-
BNDES - HSBC FINEM	Oct-17	SELIC	5.5%	6.2	2.9	3.3	-	-	-	-	-	-	-	-
BNDES - HSBC FINEM	Oct-17	TJLP	6.5%	9.6	2.8	6.8	-	-	-	-	-	-	-	-
BNDES - HSBC FINEM	Aug-21	SELIC	6.8%	20.3	2.9	3.7	3.7	3.7	3.7	2.6	-	-	-	-
BNDES - HSBC FINEM	Aug-21	TJLP	6.8%	40.1	5.7	7.4	7.4	7.4	7.5	4.7	-	-	-	-
BNDES - ITAÚ CCB	Nov-20	TJLP	6.3%	22.2	3.7	4.7	4.7	4.8	4.3	-	-	-	-	-
BNDES - ITAÚ CCB	Nov-20	SELIC	4.6%	6.1	1.0	1.3	1.3	1.3	1.2	-	-	-	-	-
BNDES - ITAÚ CCB	Nov-20	-	3.5%	0.8	0.1	0.2	0.1	0.2	0.2	-	-	-	-	-
BBM - CCB	Jan-17	SELIC	8.1%	5.8	5.3	0.5	-	-	-	-	-	-	-	-
DEBÊNTURES - SB BONSUCESSO	Oct-22	CDI	2.8%	25.8	3.1	3.9	3.9	3.9	3.9	3.8	3.3	-	-	-
DEBÊNTURES - SB BONSUCESSO	Oct-22	IPCA	7.5%	33.7	5.8	5.0	5.1	5.0	5.0	5.1	2.7	-	-	-
DEBÊNTURES - CRISTAL	Oct-17	CDI	2.5%	21.4	1.3	20.1	-	-	-	-	-	-	-	-
BNB	Jun-25	-	3.5%	18.9	1.7	1.5	2.3	2.2	2.2	2.2	2.2	2.2	2.2	0.2
CCI - ITAÚ BBA	Jun-18	TR	11.0%	76.9	19.2	32.0	25.7	-	-	-	-	-	-	-
CCI - SANTANDER	Jun-22	TR	11.0%	47.1	4.1	6.3	7.0	7.8	8.6	9.6	3.7	-	-	-
CCI - HABITASEC	Nov-24	IPCA	7.0%	67.5	4.6	6.5	7.0	7.5	8.0	8.4	9.1	9.8	6.6	-
CCI - HABITASEC	Jun-25	IPCA	7.0%	37.0	2.2	3.3	3.5	3.7	4.0	4.3	4.6	4.9	5.3	1.2
CCI - HABITASEC	Dec-24	IPCA	7.0%	52.8	3.6	4.9	5.3	5.6	6.0	6.5	6.9	7.4	6.6	-
CCI - ITAÚ	Mar-26	TR	9.9%	266.3	10.2	-	-	35.5	35.5	35.5	35.5	35.5	35.5	43.1
CCI - ITAÚ BBA	Jan-27	TR	10.0%	70.6	4.0	2.5	3.4	4.6	5.8	7.0	7.7	8.5	9.3	17.8
SENIOR PERPETUAL BONDS (*)		USD	10.0%	592.5	8.3	-	-	-	-	-	-	-	-	584.2
SUBORDINATED PERPETUAL BONDS (*)		USD	12.0%	601.0	-	-	-	-	-	-	-	-	-	601.0
Total Debt				2,026.7	94.7	115.5	80.6	93.3	95.9	89.7	75.7	68.3	65.5	1,247.5

\*Perpetual with a possibility of a call

The rating agencies, which monitor the Company (Fitch and Moody's), adopt the criterion of considering 50% of the subordinated perpetual bond issue as capital.

Gross Operating Revenue       Image: Content of the service of the serv	Q15 66,159 46,112 20,047 20,047 ( 46,557) ( ( 4,211) ( 4,211) ( 4,211) ( 4,211) ( 4 ( 4,211) ( 4)) ( 4 ( 4)) ( 4 ( 4)) ( 4 ( 4)) ( 4)) ( 4) ( 4))) ( 4)) ( 4))) ( 4)) ( 4))) ( 4))) ( 4))) ( 4))) ( 4))) ( 4))) ( 4))) ( 4))) ( 4))) ( 4))) ( 4))) ( 4))) ( 4))) ( 4))) ( 4))) ( 4))) ( 4))) ( 4))) ( 4)	1Q16 76,440 50,500 25,940 (8,874) (5,573) (1,110) (2,191) (2,191) (2,191) (10,305) (10,305) (817) (626) (3,987)	Chg. 15.5% 9.5% 29.4% 35.3% 32.3% 20.4% 53.9% 13.4% 37.6% -3.9% -5.3% 70.7%
Revenue from Rents         Revenue from Services         Revenue Deductions         Pis / Cofins         ISS         Discounts         Net Operating Revenue         Rents and Services Costs         Personnel         Depreciation         Occupancy         Third Parties         Other Costs         General and Administrative         Other Operating Revenues	46,112 20,047 (6,557) (4,211) (4,211) (922) (1,424) 59,602 (7,487) (850) (661) (2,335)	50,500 25,940 (8,874) (5,573) (1,110) (2,191) (2,191) (2,191) (2,191) (2,191) (3,987)	9.5% 29.4% 35.3% 32.3% 20.4% 53.9% 13.4% 37.6% -3.9% -5.3%
Revenue from Services         Revenue Deductions         Pis / Cofins         ISS         Discounts         Net Operating Revenue         Rents and Services Costs         Personnel         Depreciation         Occupancy         Third Parties         Other Costs         Gross Profit         Operating Expenses         General and Administrative         Other Operating Revenues	20,047   (6,557)   (4,211)   (922)   (1,424)   59,602   (59,602   (7,487)   (850)   (661)   (2,335)	25,940 (8,874) (5,573) (1,110) (2,191) (2,191) (10,305) (817) (626) (3,987)	29.4% 35.3% 32.3% 20.4% 53.9% 13.4% 37.6% -3.9% -5.3%
Revenue Deductions       Image: Content of the second	(4,211) (922) (1,424) 59,602 (7,487) (850) (661) (2,335)	(8,874) (5,573) (1,110) (2,191) (2,191) (57,566 (10,305) (817) (626) (3,987)	35.3% 32.3% 20.4% 53.9% 13.4% 37.6% -3.9% -5.3%
Pis / Cofins ISS Discounts Net Operating Revenue Rents and Services Costs Personnel Depreciation Occupancy Third Parties Other Costs General and Administrative Other Operating Revenues	(4,211) (922) (1,424) <b>59,602</b> ( <b>59,602</b> ( <b>7,487</b> ) (850) (661) (2,335)	(5,573) (1,110) (2,191) <b>67,566</b> (10,305) (817) (626) (3,987)	32.3% 20.4% 53.9% <b>13.4%</b> <b>37.6%</b> -3.9% -5.3%
ISS Discounts Net Operating Revenue Rents and Services Costs Personnel Depreciation Occupancy Third Parties Other Costs Gross Profit Operating Expenses General and Administrative Other Operating Revenues	(4,211) (922) (1,424) <b>59,602</b> ( <b>59,602</b> ( <b>7,487</b> ) (850) (661) (2,335)	(1,110) (2,191) 67,566 (10,305) (817) (626) (3,987)	20.4% 53.9% 13.4% 37.6% -3.9% -5.3%
ISS Discounts Net Operating Revenue Rents and Services Costs Personnel Depreciation Occupancy Third Parties Other Costs Gross Profit Operating Expenses General and Administrative Other Operating Revenues	(922) (1,424) <b>59,602</b> (7,487) (850) (661) (2,335)	(1,110) (2,191) 67,566 (10,305) (817) (626) (3,987)	20.4% 53.9% 13.4% 37.6% -3.9% -5.3%
Discounts         Net Operating Revenue         Rents and Services Costs         Personnel         Depreciation         Occupancy         Third Parties         Other Costs         Gross Profit         Operating Expenses         General and Administrative         Other Operating Revenues	(1,424) 59,602 (7,487) (850) (661) (2,335)	(2,191) 67,566 (10,305) (817) (626) (3,987)	53.9% 13.4% 37.6% -3.9% -5.3%
Rents and Services Costs       Image: Costs         Personnel       Image: Costs         Deprectation       Image: Costs         Occupancy       Image: Costs         Third Parties       Image: Costs         Other Costs       Image: Costs         Gross Profit       Image: Costs         Operating Expenses       Image: Costs         General and Administrative       Image: Costs         Other Operating Revenues       Image: Costs	(7,487) (850) (661) (2,335)	(10,305) (817) (626) (3,987)	<b>37.6%</b> -3.9% -5.3%
Rents and Services Costs       Image: Costs         Personnel       Image: Costs         Deprectation       Image: Costs         Occupancy       Image: Costs         Third Parties       Image: Costs         Other Costs       Image: Costs         Gross Profit       Image: Costs         Operating Expenses       Image: Costs         General and Administrative       Image: Costs         Other Operating Revenues       Image: Costs	(7,487) (850) (661) (2,335)	(10,305) (817) (626) (3,987)	<b>37.6%</b> -3.9% -5.3%
Personnel Depreciation Occupancy Third Parties Other Costs  Gross Profit  General and Administrative Other Operating Revenues	(850) (661) (2,335)	(817) (626) (3,987)	-3.9% -5.3%
Depreciation       Occupancy         Third Parties       Other Costs         Other Costs       Operating Expenses         General and Administrative       Other Operating Revenues	(661) (2,335)	(626) (3,987)	-5.3%
Occupancy         Third Parties         Other Costs         Gross Profit         Operating Expenses         General and Administrative         Other Operating Revenues	(2,335)	(3,987)	
Third Parties         Other Costs         Gross Profit         Operating Expenses         General and Administrative         Other Operating Revenues		. ,	70.7%
Other Costs Gross Profit Operating Expenses General and Administrative Other Operating Revenues	(3,641)	(0.500)	
Gross Profit	•	(3,593)	-1.3%
Operating Expenses       Operating Expenses         General and Administrative       Other Operating Revenues	-	(1,282)	-
General and Administrative Other Operating Revenues	52,115	57,261	9.9%
General and Administrative Other Operating Revenues	[11,846]	(13,009)	9.8%
Other Operating Revenues	13,634)	(13,700)	0.5%
Income Before Financial Result	1,788	691	-61.4%
	40,269	44,252	9.9%
Financial Results (2	227,158)	33,101	-
Result Before Income Tax and Social Contribution (1	86,889)	77,353	-
Income Tax and Social Contribution		(7,351)	16.4%
Net Result in the period (1	(6,315)		-

CONSOLIDATED BALANCE SHEET		
ASSETS R\$ thousand	03/31/2016	12/31/2015
CURRENT ASSETS		
Cash and Cash Equivalents	47,129	111,240
Accounts Receivable	62,892	69,924
Recoverable Taxes	22,064	20,664
Investment Properties destined to sale	59,300	59,300
Other Receivables	17,512	20,673
Total Current Assets	208,897	281,801
NON-CURRENT ASSETS		
Financial Application	1,170	1,133
Accounts Receivable	4,714	3,063
Recoverable Taxes	4,739	4,703
Related Parties	61,209	63,027
Deposits and Guarantees	3,154	2,613
Other Accounts Receivable	2,195	3,542
Investment Property	2,849,280	2,820,962
Property, Plant and Equipment	31,056	31,083
Intangible	22,760	23,656
Total Non-Current Assets	2,980,277	2,953,782
Total Assets	3,189,174	3,235,583

LIABILITIES AND SHAREHOLDERS' EQUITY		
CURRENT LIABILITIES		
Suppliers	14,539	21,945
Loans and Financing	55,182	118,786
Payroll and Related Charges	2,718	2,581
Taxes and Contributions	76,797	59,071
Taxes to be paid in Installments	14,431	13,734
Real Estate Credit Notes - CCI	62,829	57,785
Related Parties	26,480	30,387
Cession revenues to be recognized	10,329	10,388
Other Payables	8,116	9,825
TOTAL CURRENT LIABILITIES	271,421	324,502
NON-CURRENT LIABILITIES		
Loans and financing	1,353,309	1,400,890
Cession revenues to be recognized	21,542	24,146
Taxes to be paid in Installments	52,466	55,134
Deferred Taxes and Social Contribution	83,410	83,410
Provision for Labor and Civil Risks	1,308	1,373
Real Estate Credit Notes - CCI	555,416	565,828
Rediesidie Cledii Noles - CCI	000,110	
Total Non-Current Liabilities	2,067,451	2,130,781

R\$ thousand	03/31/2016	03/31/2015
CASH FLOW FROM OPERATING ACTIVITIES		
Profit / (loss) in the period	70,002	(193,204
Adjustments for reconciliating net profit in the period with net cash generated (used) by operating activities:		
Depreciation and Amortization	1,528	1,59
Provision for doubtful accounts	821	31
Provision / (Recognition) for labor and civil risks	(65)	(450
Income taxes and Social Contribution	7,351	6,31
Financial charges on loans, financing, CCI and perpetual bonds	65,193	51,47
Loss/(Gain) not realized with derivatives instruments	-	(30,03
Financial charges on taxes paid in installments	1,414	51
Exchange Variation	(115,740)	227,90
(Gain) or loss on disposal of investments properties	-	1,23
(Increase) Decrease in Operating Assets:		.,
Accounts Receivable	4,560	1,35
Recoverable Taxes	(1,436)	(4,60
Other receivables	4,508	3,51
Deposits and Guarantees	(541)	(1
Increase (Decrease) in Operating Liabilities:	(341)	(·
Suppliers	(7,406)	(96
Taxes, Charges and Contributions	16,600	(14,35)
Salaries and Social Charges	137	21
-		22
Cession Revenue to be recognized	(2,663)	
Other Payables	(1,709) <b>42,554</b>	44,51
Cash Generated from Operating Activities Payment of Interest		95,56
	(39,923)	(69,36
Income taxes and Social Contribution paid	(6,225)	(3,96)
Net Cash used in Operating Activities	(3,594)	22,23
CASH FLOW FROM INVESTMENT ACTIVITIES		
Financial Application and Restricted Cash	(37)	50,53
Acquisition of property and intangible assets	(28,923)	(109,372
Net Cash Used in Investment Activities	(28,960)	(58,840
		(00,040
CASH FLOW FROM FINANCING ACTIVITIES		
Issuance of Loans, Financing and CCI	-	88,00
Costs on issuance of Loans, Financing and CCI and Perpetual Bonds	(600)	(5,49
Amortization of principal of loans, financing and CCI	(26,041)	(35,458
Taxes to be paid in new installments	-	9,05
Payment of principal on installment of taxes	(2,827)	(2,41
Related Parties	(2,089)	(49)
Net Cash Generated from Financing Activities	(31,557)	53,18
NET (REDUCTION)/INCREASE OF CASH AND CASH EQUIVALENTS	(64,111)	16,58
Cash and Cash Equivalents		
Begining period	111,240	178,04
Closing period	47,129	194,62

**Note:** Operational and financial indicators have not been audited by our outside auditors.

GLOSSARY

Adjusted EBITDA	Gross profit less operating expenses, plus depreciation and amortization together with non-recurring expenses.
Adjusted EBITDA per m <sup>2</sup>	Adjusted EBITDA divided by average own GLA in the period.
Adjusted FFO	Funds From Operations: Adjusted Net Profit + Depreciation + Amortization.
Adjusted net results	Net Results plus non-recurring expenses.
Adjusted net results per m <sup>2</sup>	Adjusted Net Results divided by average own GLA in the period.
Advertising	Rental of marketing space for the promotion of products and services.
Anchor Stores	Large and well known stores that carry special marketing and structural features, representing an attraction to consumers, ensuring a permanent flow and uniform consumer traffic in all areas of shopping centers.
CPC 06	Statement issued by the Brazilian Committee on Accounting Pronouncements which refers to straight-lining revenue.
FFO per m <sup>2</sup>	FFO divided by average own GLA in the period.
Malls	Common areas of shopping centers (corridors) for the leasing of stands, kiosks and similar.
Minimum Rent	Base rent as defined under the rental contract.
NOI	Net Operating Income: Net Revenue less cost of rents and services, plus depreciation and amortization.
NOI per m <sup>2</sup>	NOI divided by average own GLA in the period.
Occupancy Rate	Rented GLA at the shopping center.
Own GLA	Gross leasable area weighted by the Company's interest in the shopping centers.
Percentage of Sales Rent	Difference between minimum rent and the rent from sales percentage.
Satellite Stores	Small and specialized stores intended for general commerce.
Total GLA Vacancy Rate	Gross leasable area is the sum total of all the areas available for leasing in the shopping centers except for kiosks and third party areas. Unrented GLA at the shopping center.