

#### Disclaimer

#### GeneralShopping

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#### **Financial Performance**

**Company Overview** 

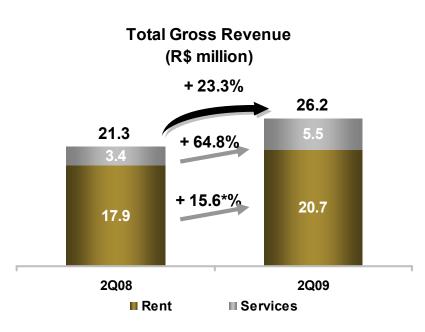
**Sector Overview** 

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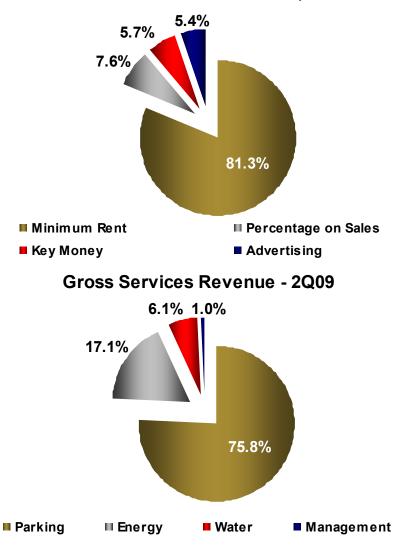


**Financial Performance** 

#### **Gross Revenue**

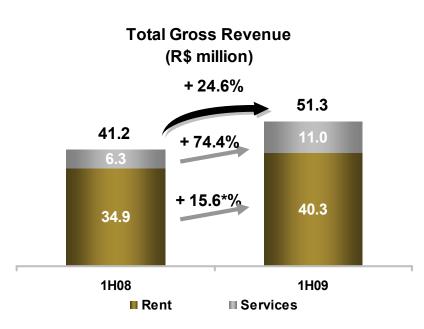


**Gross Rent Revenue - 2Q09** 

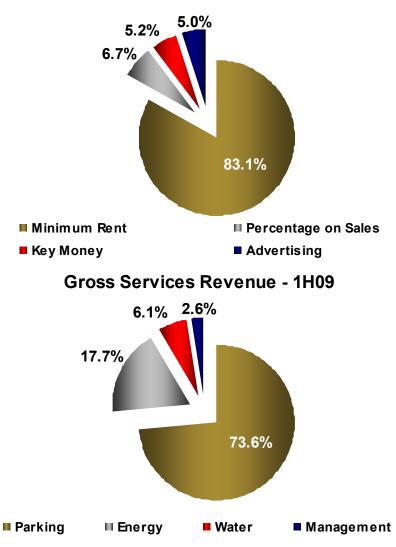


<sup>(1)</sup> Adjusted following statement CPC 06

#### **Gross Revenue**



**Gross Rent Revenue - 1H09** 

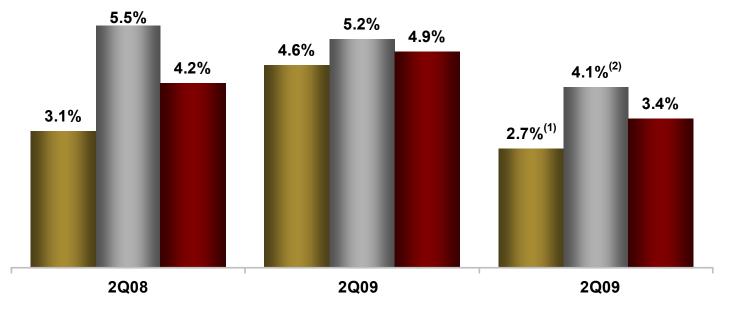


<sup>(1)</sup> Adjusted following statement CPC 06

#### **Original Portfolio and Acquired Portfolio Evolution**

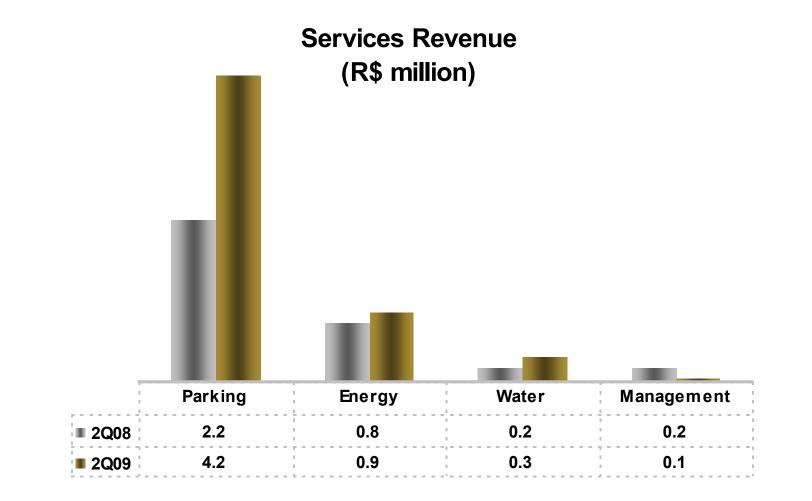
	2Q08	2Q09	Chg.	1H08	1H09	Chg.			
Original Portfolio									
GLA* (m²)	93,791	96,791	3.2%	93,791	96,791	3.2%			
Rent (R\$/m²)	117.83	134.95	14.5%	231.90	263.05	13.4%			
Services (R\$/m <sup>2</sup> )	32.03	38.13	19.0%	59.52	74.74	25.6%			
Total (R\$/m <sup>2</sup> )	149.86	173.08	15.5%	291.42	337.79	15.9%			
	ļ	Acquired	Porfolio						
GLA* (m²)	77,785	84,484	8.6%	77,785	84,366	8.5%			
Rent (R\$/m²)	88.10	90.28	2.5%	169.17	176.59	4.4%			
Services (R\$/m <sup>2</sup> )	4.47	21.70	385.8%	8.98	44.06	390.8%			
Total (R\$/m <sup>2</sup> )	92.57	111.98	21.0%	178.15	220.66	23.9%			
		Total	GSB						
GLA* (m²)	171,576	181,275	5.7%	171,576	181,157	5.6%			
Rent (R\$/m²)	104.35	114.13	9.4%	203.46	222.79	9.5%			
Services (R\$/m <sup>2</sup> )	19.53	30.47	56.0%	36.61	60.45	65.1%			
Total (R\$/m²)	123.89	144.60	16.7%	240.07	283.24	18.0%			

#### Vacancy



■ Original Portfolio ■ Acquired Portfolio ■ GSB (Total)

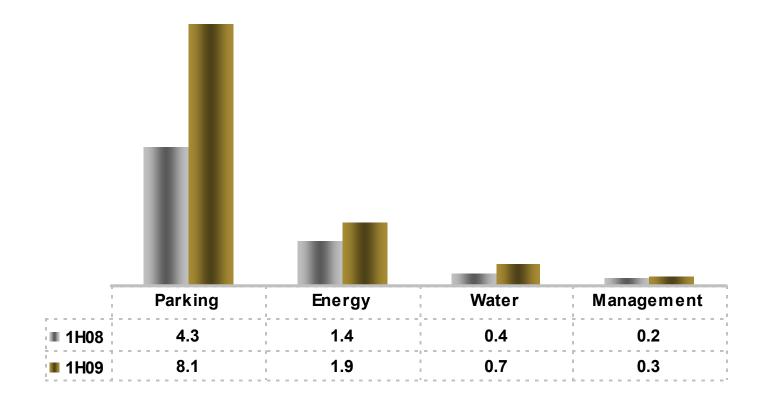
#### **Services Revenue**



#### **Services Revenue**

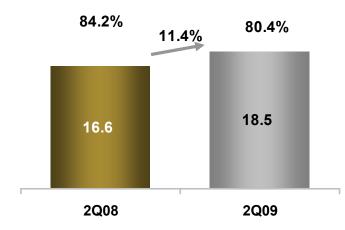
### GeneralShopping

Services Revenue (R\$ million)

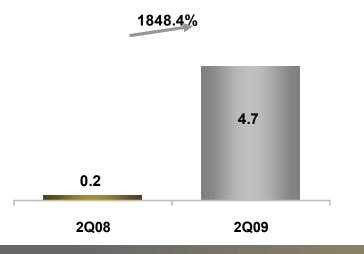


#### **Performance Indexes**

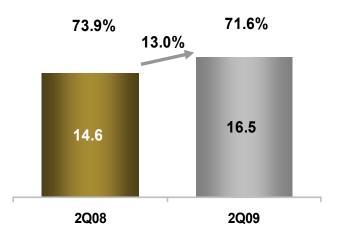
#### GeneralShopping



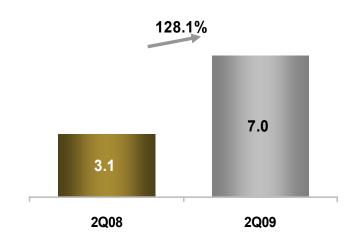
#### Adjusted Net Income (R\$ MM)



#### Consolidated NOI (R\$ MM) and Margin Adjusted EBITDA (R\$ MM) and Margin



#### Adjusted FFO (R\$ MM)

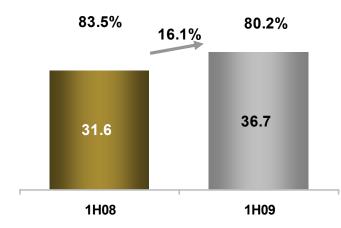


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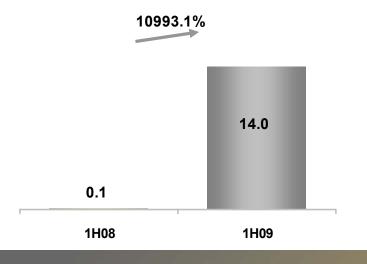
#### **Performance Indexes**

#### GeneralShopping

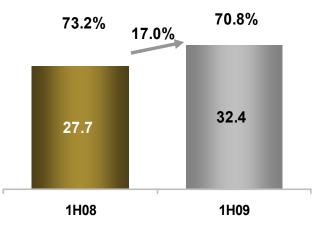
#### Consolidated NOI (R\$ MM) and Margin



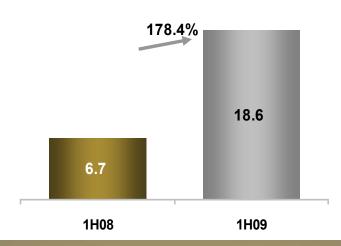
#### Adjusted Net Income (R\$ MM)



#### Adjusted EBITDA (R\$ MM) and Margin

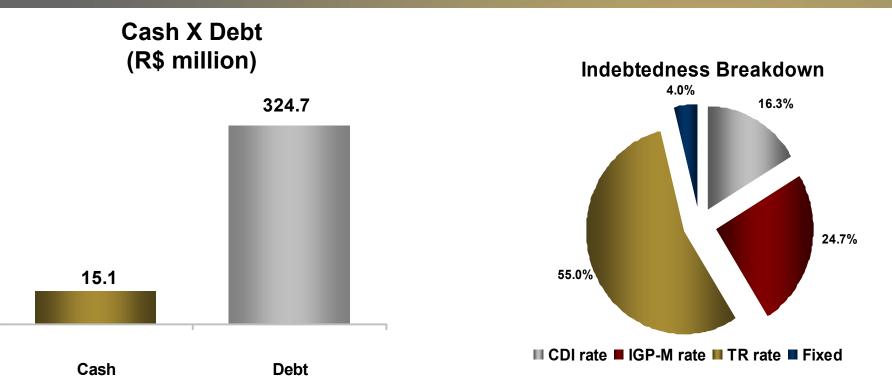


#### Adjusted FFO (R\$ MM)



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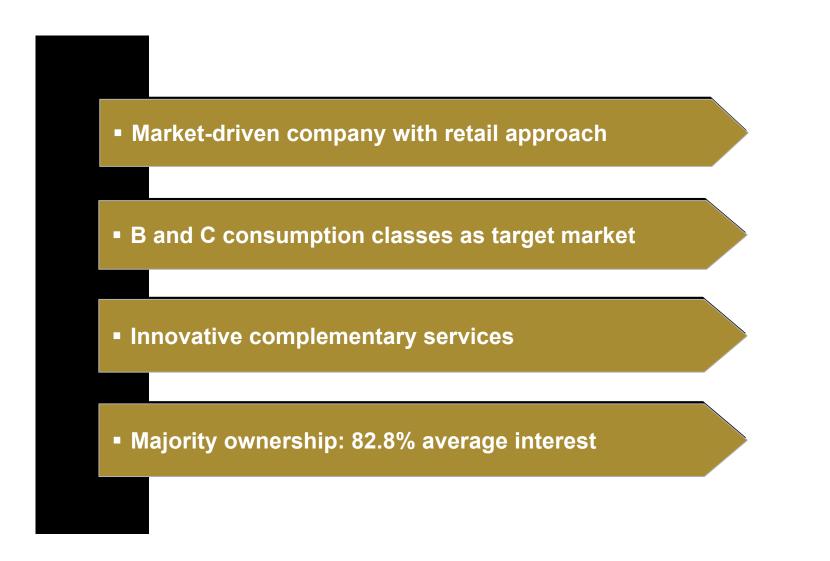
#### **Cash X Debt**



Amortization Schedule							
<b>R\$ Million</b>	2009	2010	2011	2012	After 2012	Total	%
CCI	19.6	41.3	41.5	41.7	114.7	258.8	79.7%
Other Banks	56.2	5.1	3.3	1.3	0.0	65.9	20.3%
Total	75.8	46.4	44.8	43.0	114.7	324.7	100.0%



#### **Differentials**



# **General Shopping Brasil**

### GeneralShopping

Shopping Center	Interest	Total GLA (m²)	Own GLA (m²)	N⁰ Stores	Own GLA Expansion (m <sup>2</sup> )
Poli Shopping	50.0%	4,527	2,264	52	15,400
Internacional Shopping	100.0%	75,958	75,958	292	-
Auto Shopping	100.0%	11,477	11,477	80	-
Santana Parque Shopping	50.0%	26,538	13,269	176	-
Shopping Light	50.1%	14,140	7,092	134	-
Suzano Shopping	100.0%	19,583	19,583	174	-
Cascavel JL Shopping	85.5%	8,877	7,590	80	2,953
Top Center Shopping	100.0%	6,166	6,166	55	-
Americanas Prudente	100.0%	10,276	10,276	56	-
Americanas Osasco	100.0%	3,218	3,218	19	-
Shopping do Vale	84.4%	16,487	13,913	94	-
Shopping Unimart	100.0%	10,233	10,233	91	-
Outlet Premium São Paulo <sup>(1)</sup>	30.0%	17,716	5,315	90	-
	82.8%	225,196	186,354	1,393	18,353

Greenfield	Interest	Total GLA (m²)	Own GLA (m²)
Convention Center	100.0%	25,730	25,730
Sulacap	90.0%	32,000	28,800
São Bernardo Project	50.0%	30,000	15,000
Barueri Project	96.0%	25,000	24,000
	83.0%	112,730	93,530

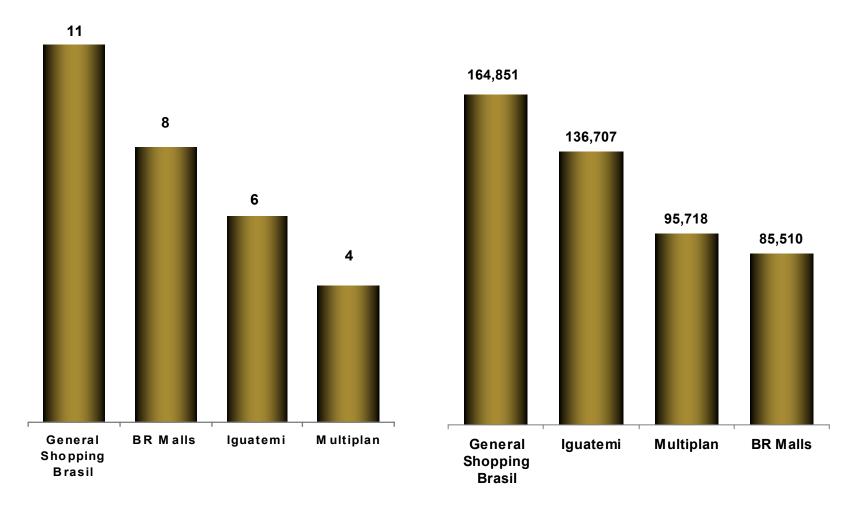
<sup>(1)</sup> Considering an additional call of 20% stake

# Participation in São Paulo State

GeneralShopping

Number of Shopping Center Operations

Own GLA (m<sup>2</sup>)



### **Top Center Case**

#### GeneralShopping



Top Center Shopping São Paulo

- Type: Acquisition
- Stake: 100%
- % B and C consumer segments: 83%
- Influence area (inhabitants): 469 thousand
- Qualified demand (year): R\$ 2.1 billion
- Description: Shopping center located on São Paulo's main financial avenue. Potential for GLA and revenue growth through reorganization of internal mix.
- Initiative: Remodeling and retrofit of tenant mix, increasing over 80% of rental revenue per square meter.

# **Outlet Case**

#### GeneralShopping



#### **Outlet Project**

- Type: Greenfield
- **Stake:** 50% (considering an additional call of 20% stake)
- Influence area (inhabitants): super-regional
- Occupancy Rate: 98.0%
- Description: First outlet of the country. Entrance for main brands with outlet operations. Located on the highway which connects São Paulo capital to the Campinas metropolitan region. Power center comprising hotel and 2 theme parks.
- Initiative: Sales channel for remainder merchandise with occupancy costs suitable to the off-price operation

### **Outlet - Greenfield**







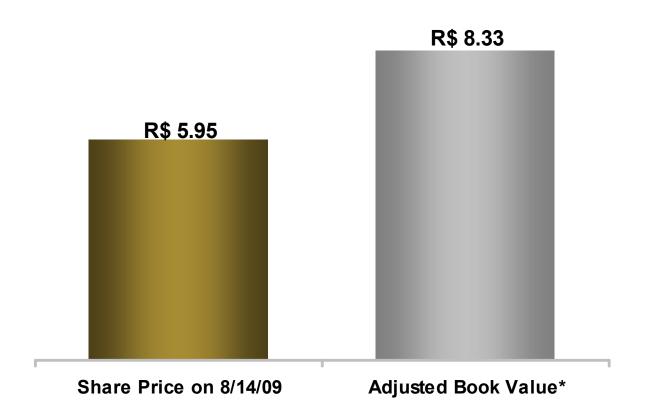
# Increasing Complementary Services Activities

# GeneralShopping

					Management	Parking	Water	Energy
		A	tlas	ISG	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
				Auto	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Stake Held				Poli	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
100%	Energy	energy supply and leasing o	Responsible for planning the energy supply and leasing of the equipment for its	Light	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
			transmission and distribution	Santana	√*	$\checkmark$	$\checkmark$	$\checkmark$
100%		<ul> <li>Engaged in water supply planning and its treatment na distribution</li> </ul>	planning and its treatment na	Suzano	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
			distribution	Cascavel	$\checkmark$	✓	$\checkmark$	$\checkmark$
100%		Controls and manages	Americ. Pres Prudente	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
			parking lots	Americ. Osasco	$\checkmark$	$\checkmark$		
100%	GSB Adm	•	Manages operations of	Top Center	$\checkmark$		$\checkmark$	
			shopping centers	Do Vale	✓	$\checkmark$	$\checkmark$	$\checkmark$
100%	ASG Adm	•	Manages the operations of	Unimart	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
/			Auto Shopping	Outlet Premium São Paulo	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
				l				

Services currently provided to the mall Potential services / currently being implemented V\* Partial

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\* The values used are from the reassessed fixed assets (pre-IPO), acquisition values (post-IPO) and net indebtedness in 2Q09.

#### **Stock Performance**

### GeneralShopping

# Stock Performance (100 base on 12/31/2008)

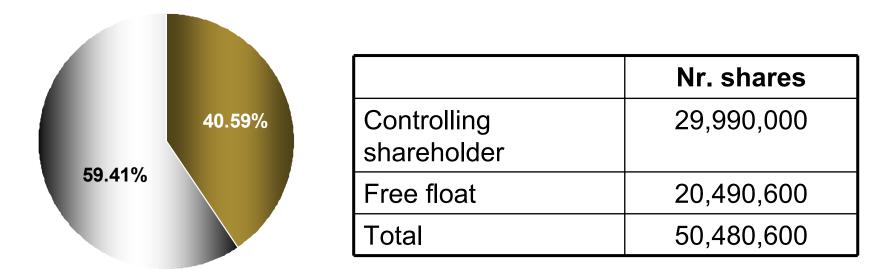


<sup>(1)</sup>: Price on 06/30/09 <sup>(2)</sup>: Price on 08/14/09

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# Shareholders

#### GeneralShopping

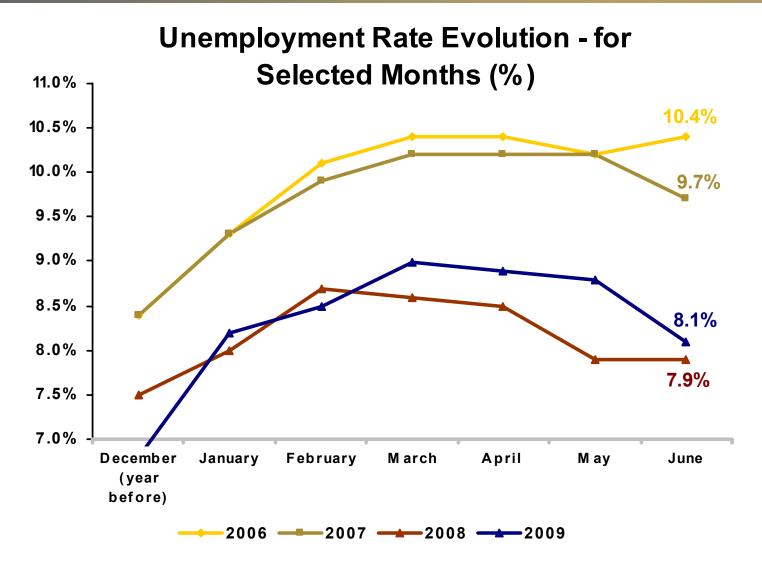


Free float II Controlling Stake





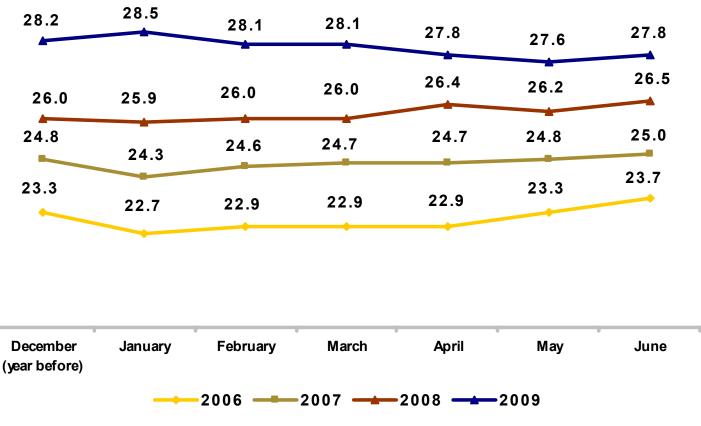
#### **Economic Indicators**



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#### GeneralShopping

Real Income<sup>(1)</sup> - Recent Evolution (R\$ billion)



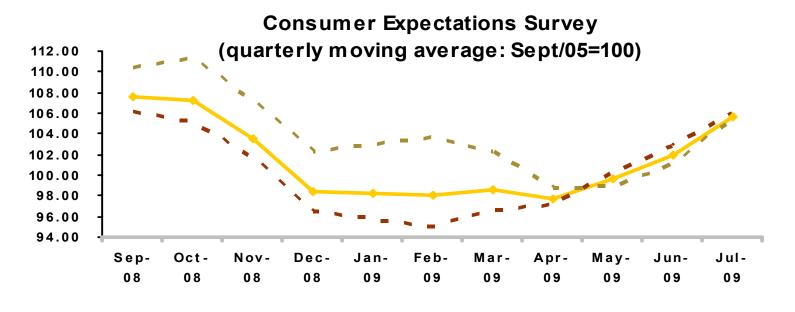
Source: PME-IBGE; Table prepared by GSB

<sup>(1)</sup> Based on the employed population and average income of the employed population

### **Economic Indicators**

#### GeneralShopping

Consumer Expectations Survey Consumer Confidence Index (FGV)							
Family Income (R\$)	Jul/09 versus	Jan/09 until	Sep/08 until				
	Jun/09	Jul/09	Jul/09				
Over 9,600	0.8%	19.0%	-2.1%				
4,800 to 9,600	2.6%	18.5%	4.0%				
2,100 to 4,800	2.6%	17.0%	3.9%				

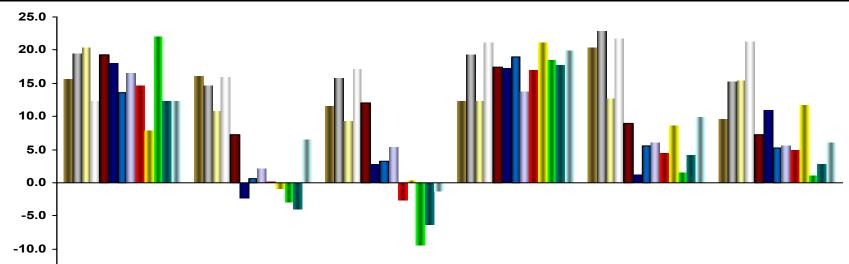


----Consumer Confidence Index = = = 'Present Situation = = = 'Expectations

### **Retail Growth**

# GeneralShopping

#### Retail Industry: Monthly Change (VS Same Year-Ago Period) of Nominal Revenue (Jun/08-Jun/09)



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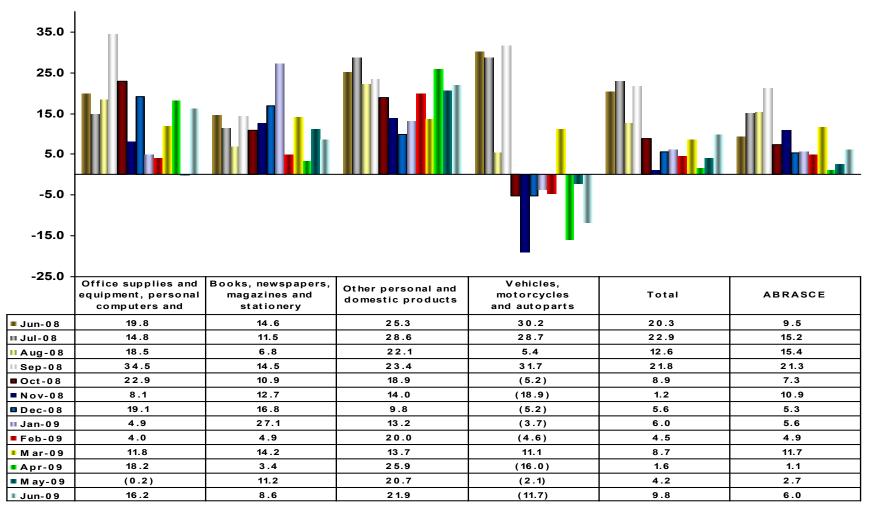
-15.0 -	Supermarkets and hypermarkets	Fabrics, clothing and footwear	Furniture and white/durable goods	Pharmaceutical, medical, orthopedic and cosmetics	Total	ABRASCE
Jun-08	15.6	16.0	11.5	12.3	20.3	9.5
■Jul-08	19.4	14.6	15.8	19.3	22.9	15.2
📕 A ug - 0 8	20.4	10.8	9.2	12.4	12.6	15.4
Sep-08	12.4	15.9	17.1	2 1.1	2 1.8	2 1.3
Oct-08	19.3	7.2	12.0	17.5	8.9	7.3
Nov-08	18.0	(2.4)	2.8	17.3	1.2	10.9
Dec-08	13.5	0.6	3.3	18.9	5.6	5.3
Jan-09	16.5	2.1	5.4	13.8	6.0	5.6
Feb-09	14.6	0.1	(2.7)	17.0	4.5	4.9
Mar-09	7.9	(1.0)	0.3	2 1.1	8.7	11.7
Apr-09	22.1	(3.0)	(9.5)	18.5	1.6	1.1
■ M ay-09	12.3	(4.1)	(6.3)	17.7	4.2	2.7
Jun-09	12.3	6.5	(1.2)	19.9	9.8	6.0

Source: PMC-IBGE and ABRASCE Table prepared by GSB

### **Retail Growth**

### GeneralShopping

#### Retail Industry: Monthly Change (VS Same Year-Ago Period) of Nominal Revenue (Jun/08-Jun09)



Source: PMC-IBGE and ABRASCE Table prepared by GSB

#### Contacts

#### GeneralShopping

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