# GeneralShopping&Outlets



SãoPaulo, November 14 2022 – General Shopping e Outlets do Brasil [B3: GSHP3], one of the main Brazilian companies focused on the development and management of shopping centers in their different models, today announces its results for 3Q22. Except where otherwise stated, the following financial and operational information is presented on a consolidated basis and in thousands of Reais.

- General Shopping e Outlets do Brasil S/A reported third quarter 2022 3Q22 Gross Revenue of R\$ 42.6 million, with a growth of 2.8% compared to revenue of R\$ 41.4 million in the third quarter of 2021 3Q21. In 9M22, Gross Revenue reported a year-on-year increase of 28.1% at R\$ 133.8 million.
- Consolidate NOI in 3Q22 recorded R\$ 24.9 million, equivalent to a margin of 69.3% and a decrease of 10.5% in relation to R\$ 27.8 million posted by the Company in 3Q21. In 9M22, Consolidated NOI was R\$ 82.1 million, representing a margin of 72.6% and a growth of 22.6% compared with 9M21.
- Gross Profit in 3Q22 was R\$ 24.5 million, reflecting a margin of 68.2% and a decrease of 10.8% compared to R\$ 27.4 million in 3Q21. In 9M22, Gross Profit amounted to R\$ 80.8 million, equivalent to a margin of 71.5% and an increase of 22.7% in relation to 9M21.
- The Company's Adjusted EBITDA in 3Q22 reached R\$ 14.6 million with a margin of 40.7% and a decrease of 20.4% in relation to the R\$ 18.4 million in 3Q21. In 9M22, Adjusted EBITDA was R\$ 50.2 million, representing a margin of 44.5% and a growth of 44.8% when compared to 9M21.

| Consolidated Financial Highlights                 |            |          |            |            |            |               |
|---|------------|----------|------------|------------|------------|---------------|
| R\$ thousand                                      | 3Q21       | 3Q22     | Chg.       | 9M21       | 9M22       | Chg.          |
| Gross Revenue                                     | 41,428     | 42,606   | 2.8%       | 104,503    | 133,854    | <b>28</b> .1% |
| Rent (Shopping Malls)                             | 16,603     | 17,341   | 4.4%       | 44,003     | 54,715     | 24.3%         |
| Services  | 24,825     | 25,265   | 1.8%       | 60,500     | 79,139     | 30.8%         |
| NOI - Consolidated                                | 27,823     | 24,906   | -10.5%     | 66,930     | 82,054     | 22.6%         |
| Adjusted EBITDA                                   | 18,353     | 14,615   | -20.4%     | 34,713     | 50,250     | 44.8%         |
| Adjusted Net Result                               | (150,359)  | (84,222) | -44.0%     | (180,118)  | (89,778)   | -50.2%        |
| Adjusted FFO                                      | (149,547)  | (83,495) | -44.2%     | (177,907)  | (87,277)   | -50.9%        |
| NOI Margin  | 77.1%      | 69.3%    | -7.8 p.p.  | 74.4%      | 72.6%      | -1.8 p.p.     |
| Adjusted EBITDA Margin                            | 50.9%      | 40.7%    | -10.2 p.p. | 38.6%      | 44.5%      | 5.9 p.p.      |
| Adjusted Net Result Margin                        | -416.8%    | -234.5%  | 182.3 p.p. | -200.2%    | -79.4%     | 120.8 p.p.    |
| Adjusted FFO Margin                               | -414.6%    | -232.5%  | 182.1 p.p. | -197.7%    | -77.2%     | 120.5 p.p.    |
| Gross Revenue per m <sup>2</sup>                  | 443.11     | 496.28   | 12.0%      | 1,217.86   | 1,511.85   | 24.1%         |
| NOI per m <sup>2</sup>                            | 297.59     | 290.11   | -2.5%      | 779.99     | 926.78     | 18.8%         |
| Adjusted EBITDA per m <sup>2</sup>                | 196.30     | 170.24   | -13.3%     | 404.54     | 567.56     | 40.3%         |
| Adjusted Net Result per m <sup>2</sup>            | (1,608.24) | (981.03) | -39.0%     | (2,099.07) | (1,014.02) | -51.7%        |
| Adjusted FFO per m <sup>2</sup>                   | (1,599.55) | (972.56) | -39.2%     | (2,073.30) | (985.78)   | -52.5%        |
| Own GLA - Average in the Period (m <sup>2</sup> ) | 93,493     | 85,851   | -8.2%      | 85,809     | 88,536     | 3.2%          |
| Own GLA - End of the Period (m <sup>2</sup> )     | 93,493     | 85,851   | -8.2%      | 93,493     | 85,851     | -8.2%         |

**INVESTOR RELATIONS** 

Marcio Snioka IR Officer www.generalshopping.com.br Rodrigo Lepski Lopes IR Manager dri@generalshopping.com.br



# MANAGEMENT COMMENTS

The Company's management is pleased to present the operating and financial performance for the third quarter 2022 (3Q22) shown in detail in the respective reports and statements.

Initially, we would point out the increase in Gross Revenue in 3Q22 of 2.8% to R\$ 42.6 million, weighted by the growth in Rental Revenue of 4.4% and in Revenue from Services of 1.8% when compared with 3Q21. Own Gross Leasable Area recorded a decrease of 8.2% at the end of the third quarter when compared with 3Q21, the result of disposal of a 49.0% stake in Outlet Premium Grande São Paulo.

As for Same Areas performance, Same Area Rentals reported a growth of 14.9% in 3Q22 when compared with the same period in the preceding year, while Same Area Sales recorded an increase of 13.3% relative to the same comparative period in 2021.

Occupancy rates registered growth in the quarter at 93.7% in 3Q22 against 93.4% when compared to 3Q21.

Rental and Services Costs rose 32.4% on a year-on-year comparative basis to R\$ 11.4 million, impacted largely by the increase in occupancy costs. The Company posted NOI of R\$ 24.9 million in 3Q22, equivalent to a margin of 69.3%.

An analysis of General and Administrative Expenses reveals an increase of 1.0% in 3Q22, compared to 3Q21, impacted mainly by higher publicity and advertising, and commercializing expenses but attenuated by a reduction in other expenses. Consequently, Adjusted EBITDA in 3Q22 reached R\$ 14.6 million corresponding to an Adjusted EBITDA margin of 40.7%.

In 3Q22, the main factor influencing the Company's Net Financial Result was the variation in the Dollar x Real exchange rate, this however improving from a negative R\$ 169.0 million in 3Q21 to a negative R\$ 95.5 million in 3Q22.

Management continues actively monitoring the impacts of Covid-91 on its financial conditions, liquidity, operations, suppliers, business sector and workforce.

We would like to thank our employees, tenants, clients, and visitors for their invaluable contributions.

Marcio Snioka,

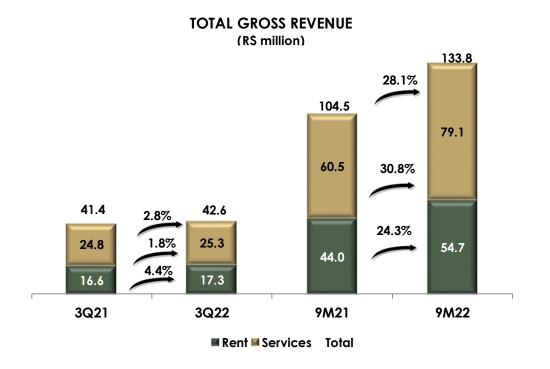
**Investor Relations Officer** 

#### **GROSS REVENUE**

The Company's total gross revenue during the quarter was R\$ 42.6 million, an increase of 2.8% in relation to 3Q21. In 9M22, gross revenue reached R\$ 133.8 million, a growth of 28.1% compared with 9M21.

Gross revenue from rentals in 3Q22 totaled R\$ 17.3 million, 40.7% of total gross revenue and an increase of 4.4% compared with 3Q21. In 9M22, gross revenue from rentals was R\$ 54.7 million, a growth of 24.3% in relation to 9M21. This growth occurred mainly due to the increase in our own GLA following acquisitions of stakes in commercial developments on July 01, 2021 (as per explanatory notes and in the operational context). Other contributory factors were real growth in rental revenues together with their annual readjustment, partially compensated by the sell of a 49.0% stake in Outlet Premium Grande São Paulo.

Gross revenue from services in 3Q22 amounted to R\$ 25.3 million, a growth of 1.8% relative to 3Q21, and R\$ 79.1 million in 9M22, a 30.8% increase compared with 9M21. The key factor driving this growth was the increase vehicle flows and the consumption of services supplied by the Company.



#### **RENTAL REVENUE**

The Company's rental revenue – totaling R\$ 17.3 million in 3Q22 – is divided between minimum rentals, rentals as a percentage of sales, key money, merchandising and straight-line revenue.

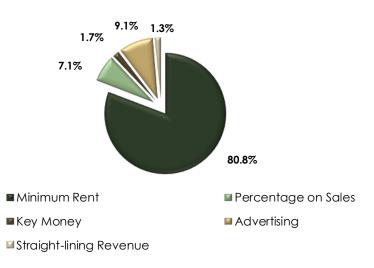
| Rental Revenue Breakdown |      |      |        |      |      |        |
|--------------------------|------|------|--------|------|------|--------|
| R\$ million              | 3Q21 | 3Q22 | Chg.   | 9M21 | 9M22 | Chg.   |
| Minimum Rent             | 13.4 | 14.0 | 4.2%   | 36.5 | 43.2 | 18.4%  |
| Percentage on Sales      | 1.3  | 1.2  | -2.0%  | 2.4  | 3.5  | 46.5%  |
| Key Money                | 0.4  | 0.3  | -26.1% | 1.1  | 1.2  | 2.2%   |
| Advertising              | 1.2  | 1.6  | 27.3%  | 3.2  | 4.9  | 55.0%  |
| Straight-lining Revenue  | 0.3  | 0.2  | -14.9% | 0.8  | 1.9  | 141.5% |
| Total                    | 16.6 | 17.3 | 4.4%   | 44.0 | 54.7 | 24.3%  |

Revenue from minimum rentals in 3Q22 increased by R\$ 0.6 million or 4.2% in relation to 3Q21. Comparing 9M22 with 9M21, growth was R\$ 6.7 million or 18.4%, due mainly to the effective rental increase in addition to annual readjustments in rentals mentioned above.

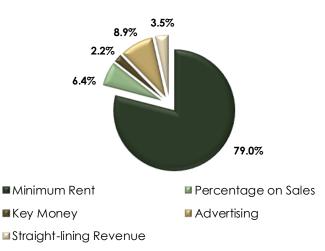
Rentals as a percentage of sales declined by R\$ 0.1 million when the two quarters for consecutive years are compared. On a 9M22 x 9M21 comparison basis, growth was 46.5%.

Temporary rentals (Merchandising) in 3Q22 totaled R\$ 1.6 million, a growth of 27.3% compared with 3Q21, and R\$ 4.9 million in 9M22, an increase of 55.0% over 9M21.

Revenues from minimum rentals represented 80.8% of total rentals in 3Q22, while in the case of 3Q21 the percentage was 80.9%. In 9M22, minimum rentals corresponded to 79.0% relative to 83.0% in 9M21.



# Rental Revenue Breakdown - 3Q22



# Rental Revenue Breakdown - 9M22

#### SERVICES REVENUES

In 3Q22, services revenues amounted to R\$ 25.3 million, representing an increase of 1.8% in relation to the same period in 2021. In 9M22, these revenues were R\$ 79.1 million, an increase of 30.8% compared with 9M21.

| Services Revenue Breakdown |      |      |        |      |      |       |
|----------------------------|------|------|--------|------|------|-------|
| R\$ million                | 3Q21 | 3Q22 | Chg.   | 9M21 | 9M22 | Chg.  |
| Parking                    | 10.7 | 13.8 | 28.5%  | 25.9 | 37.0 | 42.7% |
| Energy                     | 8.1  | 4.9  | -39.6% | 17.8 | 22.3 | 25.4% |
| Water                      | 1.7  | 2.0  | 13.3%  | 4.8  | 5.8  | 22.1% |
| Management                 | 4.3  | 4.6  | 7.7%   | 12.0 | 14.0 | 16.5% |
| Total                      | 24.8 | 25.3 | 1.8%   | 60.5 | 79.1 | 30.8% |

Parking lot revenue in 3Q22 was R\$ 13.8 million, R\$ 3.1 million higher than 3Q21. In 9M22, revenue from the same service was R\$ 37.0 million, a growth of 42.7% compared to 9M21. This result was due to resumption in vehicle flows through our commercial developments.

Revenues from the management of energy supplies were R\$ 4.9 million in 3Q22, a decrease of R\$ 3.2 million. In 9M22, the Company reported R\$ 22.3 million from the same service, a growth of 25.4% compared with 9M21. This result stems from an improvement in purchasing cost (Spot) resulting in an adjustment in our margins, in addition to increased consumption as well as the factors already mentioned above.

Revenues from the management of water supply totaled R\$ 2,0 million in 3Q22, R\$ 0.3 million greater than 3Q21. In 9M22, revenue from this same service was R\$ 5.8 million, a growth of 22.1% compared with 9M21.

# DEDUCTIONS FROM REVENUE (TAXES, DISCOUNTS AND CANCELLATIONS)

Taxes, discounts and cancellations applicable to the gross revenue totaled R\$ 6.7 million in 3Q22, corresponding to 15.7% of this item, while in 3Q21, they represented 12.9%. In 9M22, these deductions amounted to R\$ 20.8 million, 15.6% of gross revenue, while in 9M21, the percentage was 13.9%.

Sales taxes (PIS/COFINS/ISS) totaled R\$ 3.5 million in 3Q22, representing an increase of R\$ 0.1 million in relation to 3Q21. In 9M22, the amount was R\$ 11.1 million, an increase of R\$ 2.6 million compared to 9M21.

For the current quarter in question, discounts and cancellations totaled R\$ 3.2 million, a growth of R\$ 1.2 million compared with 3Q21. In 9M22, we reported R\$ 9.7 million, an increase of R\$ 3.7 million compared with 9M21.

# NET REVENUE FROM RENTALS AND SERVICES

Net Revenues from Rentals and Services totaled R\$ 35.9 million in 3Q22, a decline of 0.4% when compared with the same period in the preceding year. In 9M22, the Company posted R\$ 113.0 million, 25.6% greater than 9M21.

# COST OF RENTALS AND SERVICES

In 3Q22, the costs of rentals and services reported an increase of 32.4% at R\$ 11.4 million. For the first nine month of 2022, costs were R\$ 32.2 million, 33.5% higher in comparison with 9M21.

| Rental and Services Costs |      |      |       |      |      |       |
|---------------------------|------|------|-------|------|------|-------|
| R\$ million               | 3Q21 | 3Q22 | Chg.  | 9M21 | 9M22 | Chg.  |
| Personnel                 | 0.9  | 0.9  | 6.2%  | 2.7  | 3.0  | 11.2% |
| Depreciation              | 0.3  | 0.4  | 9.9%  | 1.0  | 1.2  | 17.5% |
| Occupancy                 | 4.3  | 6.6  | 54.5% | 11.8 | 17.9 | 51.4% |
| Third parties             | 3.1  | 3.5  | 11.9% | 8.6  | 10.1 | 17.7% |
| Total                     | 8.6  | 11.4 | 32.4% | 24.1 | 32.2 | 33.5% |

#### Personnel Costs

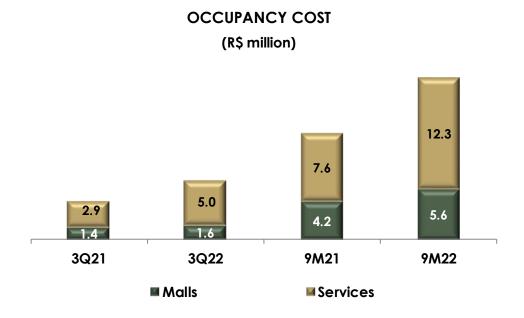
Personnel costs were R\$ 0.9 million during the quarter, standing at the same level as 3Q21. In 9M22, payroll costs were R\$ 3.0 million, R\$ 0.3 million greater than 9M21.

# **Depreciation Costs**

In 3Q22, depreciation costs were R\$ 0.4 million, R\$ 0.1 million up on 3Q2. For the 9M22 period, the Company reported depreciation costs at R\$ 1.2 million, a growth of R\$ 0.2 million compared with 9M21.

# **Occupancy Costs**

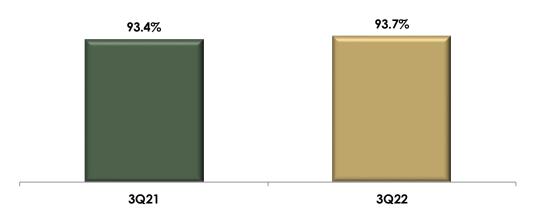
Total occupancy costs for the quarter were R\$ 6.6 million, 54.5% greater than 3Q21. In 9M22, these costs stood at R\$ 17.9 million, an increase of R\$ 6.1 million or 51.4%, compared with 9M21.



Occupancy costs at the Company's shopping centers were R\$ 1.6 million in 3Q22, R\$ 0.2 million higher than 3Q21. In 9M22, this cost was R\$ 5.6 million, an increase of R\$ 1.4 million compared with 9M21.

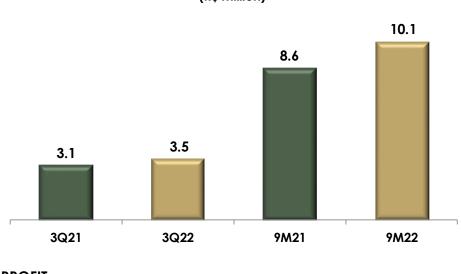
Services' occupancy costs totaled R\$ 5.0 million in 3Q22, an increase of R\$ 2.1 million compared with 3Q21. In 9M22, we reported R\$ 12.3 million, R\$ 5.7 million higher than 9M21.

# **OCCUPANCY RATE PERFORMANCE**



#### **Third Party Services**

Third party services in 3Q22, mainly those relative to parking lot services, were R\$ 3.5 million, R\$ 0.4 million greater than 3Q21. In 9M22, this item was R\$ 10.1 million, an increase of R\$ 1.5 million compared with 9M21.

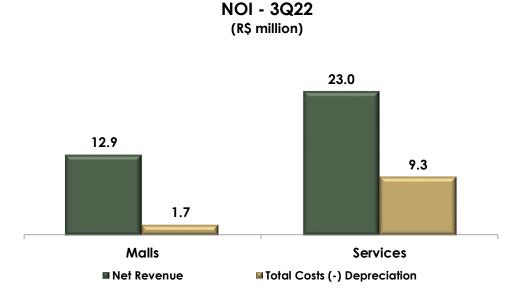


THIRD PARTIES SERVICES COST (R\$ million)

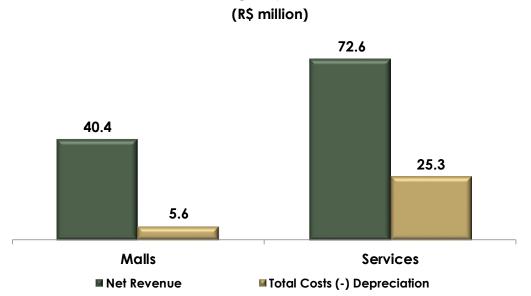
# **GROSS PROFIT**

Gross profit in 3Q22 was R\$ 24.5 million, equivalent to a 68.2% margin and a decrease of 10.8% compared to the R\$ 27.4 million in 3Q21. In 9M22, the Company recorded a gross profit of R\$ 80.8 million, representing a gross margin of 71.5% and 22.7% greater year-on-year.

In 3Q22, the Company's Consolidate NOI was R\$ 24.9 million. NOI for shopping center operations was R\$ 11.2 million while for services, it was R\$ 13.7 million.



Additionally, in 9M22, the Company registered R\$ 82.1 million with NOI for shopping center operations standing at R\$ 34.8 million and for services, R\$ 47.3 million.



NOI - 9M22 (R\$ million)

#### **GENERAL AND ADMINISTRATIVE EXPENSES**

General and administrative expenses in 3Q22 totaled R\$ 11.3 million, translating into a growth of 1.0% compared with 3Q21. In 9M22, this amount was R\$ 37.9 million, 5.4% higher than 9M21.

| General and Administrative Expenses |        |        |        |        |        |        |
|-------------------------------------|--------|--------|--------|--------|--------|--------|
| R\$ million                         | 3Q21   | 3Q22   | Chg.   | 9M21   | 9M22   | Chg.   |
| Publicity and Advertising           | (0.1)  | (0.4)  | 230.7% | (0.2)  | (1.1)  | 342.2% |
| Provision for Doubtful Accounts     | 0.1    | 0.1    | 68.0%  | (3.7)  | -      | -      |
| Personnel                           | (3.7)  | (4.1)  | 13.1%  | (10.9) | (12.1) | 11.1%  |
| Third Parties                       | (3.1)  | (3.5)  | 13.4%  | (9.0)  | (9.7)  | 8.2%   |
| Commercialization Expenses          | (0.3)  | (0.6)  | 120.3% | (1.8)  | (2.2)  | 21.0%  |
| Non-recurring Expenses              | (1.0)  | (1.0)  | 17.9%  | (1.5)  | (5.3)  | 317.6% |
| Other Expenses                      | (3.1)  | (1.8)  | -45.3% | (8.8)  | (7.5)  | -17.7% |
| Total                               | (11.2) | (11.3) | 1.0%   | (35.9) | (37.9) | 5.4%   |

In the quarter under review, there was an increase of R\$ 0.1 million in administrative expenses, a reflection of the increase in (i) publicity and advertising, (ii) payroll expenses, (iii) commercialization, (iv) nonrecurring expenses, (v) third party services and (vi) provision for doubtful accounts, partially offset by the decrease in (vii) other expenses.

#### **OTHER OPERATING REVENUES/ EXPENSES**

Other operating revenues/expenses are represented mainly by the recovery of costs and expenses paid by the Company for account of condominiums and other recoveries. In 3Q22, other operating revenues/ expenses were negative at R\$ 0.3 million while in 3Q21 these were R\$ 0.3 million positive. In 9M22, this same item was R\$ 1.8 million negative while in 9M21, the Company posted a positive R\$ 2.2 million.

| Other Operating Revenues and Expenses           |       |       |      |       |       |      |
|---|-------|-------|------|-------|-------|------|
| R\$ million                                     | 3Q21  | 3Q22  | Chg. | 9M21  | 9M22  | Chg. |
| Recovery of Condominium Expenses                | -     | -     | -    | 1.1   | -     | -    |
| Gain/Loss/Cession on Investment Properties Sale | (0.1) | -     | -    | (0.1) | -     | -    |
| Recovery (other)                                | 0.4   | (0.3) | -    | 1.2   | (1.8) | -    |
| Total   | 0.3   | (0.3) |      | 2.2   | (1.8) | -    |

# **NET FINANCIAL RESULT**

The net financial result in 3Q22 was a negative R\$ 95.5 million while in 3Q21, the Company reported a negative R\$ 169.0 million. In this respect, it should be noted that there is no cash effect from currency variation on the principal amount of our perpetual debt. In 9M22, the Company registered a negative R\$ 129.5 million compared with a negative R\$ 205.4 million in 9M21.

Interest overheads for greenfield projects are being capitalized while work is in progress and then amortized once commercial developments begin operations.

| Net Financial Result                  |         |         |        |         |         |               |
|---------------------------------------|---------|---------|--------|---------|---------|---------------|
| R\$ million                           | 3Q21    | 3Q22    | Chg.   | 9M21    | 9M22    | Chg.          |
| Revenues                              | 61.7    | 42.2    | -31.7% | 368.6   | 489.9   | <b>32.9</b> % |
| Interest on financial investments     | 6.0     | 5.4     | -9.5%  | 7.3     | 14.0    | 93.0%         |
| Exchange Variation - Asset            | 0.3     | 20.5    | -      | 238.4   | 373.2   | 56.6%         |
| Derivative Operational Gain           | 52.1    | 11.6    | -77.7% | 99.1    | 86.6    | -12.6%        |
| Other                                 | 3.3     | 4.7     | 39.8%  | 23.8    | 16.1    | -32.2%        |
| Expenses                              | (230.7) | (137.7) | -40.3% | (574.0) | (619.4) | 7. <b>9</b> % |
| Interest on loans, financing and CCIs | (5.4)   | (5.7)   | 4.6%   | (13.9)  | (15.8)  | 13.5%         |
| Perpetual Bonds Debt                  | (37.8)  | (31.5)  | -16.6% | (114.9) | (103.0) | -10.3%        |
| Derivative Operational Loss           | (5.5)   | (12.5)  | 125.6% | (79.9)  | (138.7) | 73.6%         |
| Exchange Variation - Liability        | (151.8) | (79.1)  | -      | (321.3) | (316.8) | -1.4%         |
| Fine on Overdue Taxes                 | (4.5)   | (6.8)   | 52.6%  | (11.7)  | (25.2)  | 115.3%        |
| Other                                 | (25.7)  | (2.1)   | -91.9% | (32.3)  | (19.9)  | -38.3%        |
| Total                                 | (169.0) | (95.5)  | -43.5% | (205.4) | (129.5) | -37.0%        |

#### **FINANCIAL INSTRUMENTS**

Risk Management Policy involves the use of financial derivative instruments or financial investments in US Dollars to protect the Company against variations that may affect liquidity. The Board of Directors is responsible for monitoring the policy and making any eventual alterations.

Speculative transactions are not permitted under the policy and any instrument employed must be used solely to mitigate risks. All operations are controlled through daily monitoring of marking-to-market and the use of risk limits, information for which is provided to the Company's Financial Department by an outside consultancy.

No derivative of the Company is classified as a hedge instrument under the Brazilian Accounting Pronouncements Committee (CPC 38) definition and therefore is not booked to the accounts in line with Hedge Accounting practices.

# **EXCHANGE RISK**

The Company's current strategy is to hold at least one year's interest payments on the bonds protected against currency risk. To this end, hedging may be undertaken through operations, including derivative instruments, either in Brazil or abroad, to comply with criteria of cost and profitability.

General Shopping manages and monitors its derivatives position daily, adjusting it in accordance with the best hedging strategy at below market costs.

The Company uses B3 futures contracts and non-deliverable forwards (NDF) with first class institutions to protect interest payments on its currencydenominated obligations.

On September 30, 2022, the Company's hedge position was:

| TOTAL   |
|---------|
| 5.4500  |
| 101,750 |
| (4,667) |
|         |

| Total Hedge Instruments          | TOTAL   |
|----------------------------------|---------|
| Notional value in US\$ thousands | 101,750 |
| Fair value in R\$ thousands      | (4,667) |

(\*) The price reflects the derivative at entry.

#### **INCOME TAX AND SOCIAL CONTRIBUTION (CURRENT AND DEFERRED)**

The amount of income tax and social contribution reported for 3Q22 was a negative R\$ 3.0 million and in 3Q21, R\$ 0.7 million. In 9M22, income tax and social contribution totaled a negative R\$ 10.3 million, an increase of R\$ 3.0 million when set against 9M21.

#### **ADJUSTED NET RESULT**

In 3Q22, the Company recorded an adjusted net result of R\$ 84.2 million negative relative to an adjusted net result of R\$ 150.4 million negative in 3Q21. In 9M22, this same account was R\$ 89.8 million negative compared to the negative adjusted net result of R\$ 180.1 million in 9M21.

| Adjusted Net Result Reconciliation |         |         |            |         |        |            |
|------------------------------------|---------|---------|------------|---------|--------|------------|
| R\$ million                        | 3Q21    | 3Q22    | Chg.       | 9M21    | 9M22   | Chg.       |
| Net Result                         | (151.7) | (85.5)  | -43.6%     | (180.6) | (98.7) | -45.4%     |
| (+) Non-Recurring                  | 1.0     | 1.0     | 0.2%       | 0.4     | 6.6    | -          |
| (+) IRPJ/CSLL (Non-Recurring)      | 0.3     | 0.3     | -20.4%     | 0.1     | 2.3    | 44.8%      |
| Adjusted Net Result                | (150.4) | (84.2)  | -44.0%     | (180.1) | (89.8) | -50.2%     |
| Adjusted Net Result Margin         | -416.8% | -234.5% | 182.3 p.p. | -200.2% | -79.4% | 120.8 p.p. |

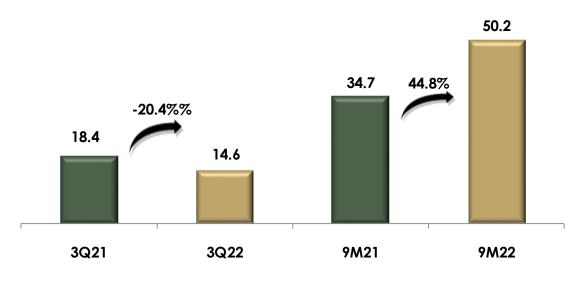
#### ADJUSTED EBITDA

Adjusted EBITDA in 3Q22 was R\$ 14.6 million, representing a 40.7% margin and a decrease of 20.4% in comparison with the same quarter of the preceding year. In 9M22, this amount was R\$ 50.2 million, equivalent to a 44.5% margin and an increase of 44.8% compared with 9M21.

| Adjusted EBITDA Reconciliation         |         |        |            |         |        |          |
|--|---------|--------|------------|---------|--------|----------|
| R\$ million                            | 3Q21    | 3Q22   | Chg.       | 9M21    | 9M22   | Chg.     |
| Net Result                             | (151.7) | (85.5) | -43.6%     | (180.6) | (98.7) | -45.4%   |
| (+) Income Tax and Social Contribution | (0.7)   | 2.9    | -497.6%    | 7.3     | 10.3   | 40.3%    |
| (+) Net Financial Result               | 169.0   | 95.5   | -43.5%     | 205.4   | 129.5  | -37.0%   |
| (+) Depreciation and Amortization      | 0.8     | 0.7    | -10.5%     | 2.2     | 2.5    | 13.1%    |
| EBITDA*                                | 17.4    | 13.6   | -21.5%     | 34.3    | 43.6   | 26.9%    |
| (+) Non-Recurring                      | 1.0     | 1.0    | 0.2%       | 0.4     | 6.6    | -        |
| Adjusted EBITDA                        | 18.4    | 14.6   | -20.4%     | 34.7    | 50.2   | 44.8%    |
| Adjusted EBITDA Margin                 | 50.9%   | 40.7%  | -10,2 p.p. | 38.6%   | 44.5%  | 5,9 p.p. |
| * C)/Adjustry ation 507                |         |        |            |         |        |          |

\* CVM Instruction 527

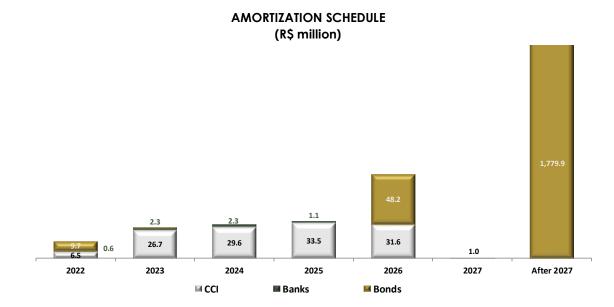
# ADJUSTED EBITDA (R\$ million)



# **CAPITAL STRUCTURE**

The Company's gross debt on September 30, 2022 totaled R\$ 1,973.7 million compared to R\$ 1,905.9 million on June 30, 2022.

Considering the Company's cash position (cash and cash equivalents and other financial investments) of R\$ 160.7 million on September 30, 2022, total net debt was R\$ 1,813.0 million. In 2Q22, net debt was R\$ 1,710.1 million.



# GeneralShopping&Outlets

| R\$ million                   |          |       |          |          |      |      |      |      |      |      | After   |
|-------------------------------|----------|-------|----------|----------|------|------|------|------|------|------|---------|
| Financial Institution         | Maturity | Index | Interest | 09/30/22 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2027    |
| BNB                           | Jun-25   | -     | 3.5%     | 6.3      | 0.6  | 2.3  | 2.3  | 1.1  | -    | -    | -       |
| CCI - ITAÚ                    | Jan-27   | TR    | 10.0%    | 42.8     | 2.1  | 8.5  | 9.3  | 10.4 | 11.5 | 1.0  | -       |
| CCI - ITAÚ                    | Sep-26   | TR    | 9.7%     | 86.1     | 4.4  | 18.2 | 20.3 | 23.1 | 20.1 | -    | -       |
| BONDS                         | Aug-26   | USD   | 10%/12%  | 48.9     | -    | 0.7  | -    | -    | 48.2 | -    | -       |
| PERPETUAL BONDS 2010/2011 (*) | -        | USD   | 10.0%    | 537.3    | 9.7  | -    | -    | -    | -    | -    | 527.6   |
| PERPETUAL BONDS 2012 (*)      | -        | USD   | 13.17%   | 1,252.3  | -    | -    | -    | -    | -    | -    | 1,252.3 |
| Total Debt                    |          |       |          | 1,973.7  | 16.8 | 29.7 | 31.9 | 34.6 | 79.8 | 1.0  | 1,779.9 |

\* Perpetual note with a call option

According to the criterion of those rating agencies monitoring the Company (Fitch and Moody's), 50% of the Perpetual Subordinated Debt Bond issue is considered Capital.

#### COVID-19

Impacts of COVID-19 (Coronavirus) on the Company's business

On January 30, 2020, the World Health Organization ("WHO") declared a global health emergency due to a fresh outbreak of Coronavirus with its origins in Wuhan, China (the COVID-19 outbreak) and the risks for the international community, given the capacity of the virus to spread globally beyond its point of origin. In March 2020, the WHO subsequently classified the COVID-19 outbreak as a pandemic in the light of increasing global exposure.

As from the third quarter of 2021, the governmental authorities lifted the restrictions on movement and functioning of shopping centers.

Comparing the nine-month period ending September 2022 and the same period in 2021, the Company reported an increase of 24.3% in revenue from services and 30.8% from rentals.

Management is actively monitoring the impacts on its financial conditions, liquidity, operations, suppliers, sector, and workforce.

| CONSOLIDATED INCOME STATEMENT                    |           |          |                |           |           |               |
|--|-----------|----------|----------------|-----------|-----------|---------------|
| R\$ thousand                                     | 3Q21      | 3Q22     | Chg.           | 9M21      | 9M22      | Chg.          |
| Gross Operating Revenue                          | 41,428    | 42,606   | 2.8%           | 104,503   | 133,854   | <b>28</b> .1% |
| Revenue from Rents                               | 16,603    | 17,341   | 4.4%           | 44,003    | 54,715    | 24.3%         |
| Revenue from Services                            | 24,825    | 25,265   | 1.8%           | 60,500    | 79,139    | 30.8%         |
| Revenue Deductions                               | (5,356)   | (6,692)  | 24.9%          | (14,512)  | (20,843)  | 43.6%         |
| Pis / Cofins                                     | (2,504)   | (2,527)  | 0.9%           | (6,333)   | (8,190)   | 29.3%         |
| ISS  | (850)     | (990)    | 16.5%          | (2,181)   | (2,906)   | 33.2%         |
| Discounts  | (2,002)   | (3,175)  | 58.6%          | (5,998)   | (9,747)   | 62.5%         |
| Net Operating Revenue                            | 36,072    | 35,914   | -0.4%          | 89,991    | 113,011   | 25.6%         |
| Rents and Services Costs                         | (8,623)   | (11,419) | 32.4%          | (24,106)  | (32,185)  | 33.5%         |
| Personnel  | (874)     | (928)    | 6.2%           | (2,668)   | (2,968)   | 11.2%         |
| Depreciation                                     | (374)     | (411)    | 9.9%           | (1,045)   | (1,228)   | 17.5%         |
| Occupancy  | (4,285)   | (6,621)  | 54.5%          | (11,821)  | (17,897)  | 51.4%         |
| Third Parties                                    | (3,090)   | (3,459)  | 11.9%          | (8,572)   | (10,092)  | 17.7%         |
| Gross Profit                                     | 27,449    | 24,495   | -10.8%         | 65,885    | 80,826    | 22.7%         |
| Operating Expenses                               | (10,877)  | (11,578) | 6.4%           | (33,739)  | (39,711)  | 17.7%         |
| General and Administrative                       | (11,193)  | (11,301) | 1.0%           | (35,932)  | (37,867)  | 5.4%          |
| Other Operating Revenues and Expenses            | 316       | (277)    | -              | 2,193     | (1,844)   | -             |
| Income Before Financial Result                   | 16,572    | 12,917   | <b>-22</b> .1% | 32,146    | 41,115    | 27.9%         |
| Financial Results                                | (168,975) | (95,474) | -43.5%         | (205,407) | (129,494) | -37.0%        |
| Result Before Income Tax and Social Contribution | (152,403) | (82,557) | -45.8%         | (173,261) | (88,379)  | -49.0%        |
| Income Tax and Social Contribution               | 746       | (2,966)  | -497.6%        | (7,334)   | (10,289)  | 40.3%         |
| Net Result in the period                         | (151,657) | (85,523) | -43.6%         | (180,595) | (98,668)  | -45.4%        |

| ASSETS R\$ thousand  |  |   |
|--|--|---|
|  | 09/30/2022   | 12/31/2021  |
| CURRENT ASSETS   |  |   |
| Cash and Cash Equivalents  | 160,308  | 269,294   |
| Accounts Receivable  | 32,329   | 38,787  |
| Recoverable Taxes  | 13,843   | 12,323  |
| Investment Properties  | 10,572   | -   |
| Other Receivables  | 33,543   | 38,037  |
| Total Current Assets   | 250,595  | 358,441   |
| NON-CURRENT ASSETS   |  |   |
| Financial Application  | 428  | 1,849   |
| Accounts Receivable  | 794  | 1,370   |
| Recoverable Taxes  | 26   | 27  |
| Third parties loans receivable   | 5,076  | 5,906   |
| Related Parties  | 73,684   | 68,167  |
| Deposits and Guarantees  | 9,240  | 8,698   |
| Other Accounts Receivable  | 27,972   | 30,029  |
| Investment Property  | 1,114,791  | 1,209,295   |
| Property, Plant and Equipment  | 26,503   | 26,372  |
| Intangible   | 19,058   | 15,935  |
| Total Non-Current Assets   | 1,277,572  | 1,367,648   |
| LIABILITIES AND SHAREHOLDERS' EQUITY   |  |   |
| CURRENT LIABILITIES  |  |   |
|  |  |   |
| Suppliers  | 4,063  | 8,756   |
| Suppliers<br>Loans and Financing   | 12,647   | 13,373  |
| Suppliers<br>Loans and Financing<br>Payroll and Related Charges  | 12,647<br>3,086  | 13,373<br>2,057   |
| Suppliers<br>Loans and Financing<br>Payroll and Related Charges<br>Taxes and Contributions   | 12,647<br>3,086<br>142,432   | 13,373<br>2,057<br>172,920  |
| Suppliers<br>Loans and Financing<br>Payroll and Related Charges<br>Taxes and Contributions<br>Taxes to be paid in Installments   | 12,647<br>3,086<br>142,432<br>29,545   | 13,373<br>2,057<br>172,920<br>28,342  |
| SuppliersLoans and FinancingPayroll and Related ChargesTaxes and ContributionsTaxes to be paid in InstallmentsReal Estate Credit Notes - CCI   | 12,647           3,086           142,432           29,545           26,262   | 13,373<br>2,057<br>172,920<br>28,342<br>24,033  |
| SuppliersLoans and FinancingPayroll and Related ChargesTaxes and ContributionsTaxes to be paid in InstallmentsReal Estate Credit Notes - CCIRelated Parties  | 12,647         3,086         142,432         29,545         26,262         41,926  | 13,373<br>2,057<br>172,920<br>28,342<br>24,033<br>41,148  |
| SuppliersLoans and FinancingPayroll and Related ChargesTaxes and ContributionsTaxes to be paid in InstallmentsReal Estate Credit Notes - CCIRelated PartiesCession revenues to be recognized   | 12,647           3,086           142,432           29,545           26,262           41,926           5,957  | 13,373<br>2,057<br>172,920<br>28,342<br>24,033<br>41,148<br>6,041   |
| SuppliersLoans and FinancingPayroll and Related ChargesTaxes and ContributionsTaxes to be paid in InstallmentsReal Estate Credit Notes - CCIRelated PartiesCession revenues to be recognizedAccounts Payable - land purchase   | 12,647         3,086         142,432         29,545         26,262         41,926         5,957         3,015  | 13,373<br>2,057<br>172,920<br>28,342<br>24,033<br>41,148<br>6,041<br>4,949  |
| SuppliersLoans and FinancingPayroll and Related ChargesTaxes and ContributionsTaxes to be paid in InstallmentsReal Estate Credit Notes - CCIRelated PartiesCession revenues to be recognizedAccounts Payable - land purchaseOther Accounts Payables  | 12,647           3,086           142,432           29,545           26,262           41,926           5,957           3,015           3,171  | 13,373<br>2,057<br>172,920<br>28,342<br>24,033<br>41,148<br>6,041<br>4,949<br>2,894   |
| SuppliersLoans and FinancingPayroll and Related ChargesTaxes and ContributionsTaxes to be paid in InstallmentsReal Estate Credit Notes - CCIRelated PartiesCession revenues to be recognizedAccounts Payable - land purchaseOther Accounts PayablesTOTAL CURRENT LIABILITIES   | 12,647         3,086         142,432         29,545         26,262         41,926         5,957         3,015  | 13,373<br>2,057<br>172,920<br>28,342<br>24,033<br>41,148<br>6,041<br>4,949  |
| SuppliersLoans and FinancingPayroll and Related ChargesTaxes and ContributionsTaxes to be paid in InstallmentsReal Estate Credit Notes - CCIRelated PartiesCession revenues to be recognizedAccounts Payable - land purchaseOther Accounts PayablesTOTAL CURRENT LIABILITIESNON-CURRENT LIABILITIES  | 12,647         3,086         142,432         29,545         26,262         41,926         5,957         3,015         3,171         272,104  | 13,373<br>2,057<br>172,920<br>28,342<br>24,033<br>41,148<br>6,041<br>4,949<br>2,894<br><b>304,513</b>   |
| SuppliersLoans and FinancingPayroll and Related ChargesTaxes and ContributionsTaxes to be paid in InstallmentsReal Estate Credit Notes - CCIRelated PartiesCession revenues to be recognizedAccounts Payable - land purchaseOther Accounts PayablesTOTAL CURRENT LIABILITIESLoans and financing  | 12,647         3,086         142,432         29,545         26,262         41,926         5,957         3,015         3,171         272,104         1,832,128  | 13,373<br>2,057<br>172,920<br>28,342<br>24,033<br>41,148<br>6,041<br>4,949<br>2,894<br><b>304,513</b>   |
| SuppliersLoans and FinancingPayroll and Related ChargesTaxes and ContributionsTaxes to be paid in InstallmentsReal Estate Credit Notes - CCIRelated PartiesCession revenues to be recognizedAccounts Payable - land purchaseOther Accounts PayablesTOTAL CURRENT LIABILITIESLoans and financingCession revenues to be recognized   | 12,647         3,086         142,432         29,545         26,262         41,926         5,957         3,015         3,171         272,104         1,832,128         9,975  | 13,373<br>2,057<br>172,920<br>28,342<br>24,033<br>41,148<br>6,041<br>4,949<br>2,894<br><b>304,513</b><br>1,926,297<br>14,819  |
| SuppliersLoans and FinancingPayroll and Related ChargesTaxes and ContributionsTaxes to be paid in InstallmentsReal Estate Credit Notes - CCIRelated PartiesCession revenues to be recognizedAccounts Payable - land purchaseOther Accounts PayablesTOTAL CURRENT LIABILITIESLoans and financingCession revenues to be recognized   | 12,647         3,086         142,432         29,545         26,262         41,926         5,957         3,015         3,171 <b>272,104</b> 1,832,128         9,975         109,956   | 13,373<br>2,057<br>172,920<br>28,342<br>24,033<br>41,148<br>6,041<br>4,949<br>2,894<br><b>304,513</b><br>1,926,297<br>14,819<br>53,002  |
| SuppliersLoans and FinancingPayroll and Related ChargesTaxes and ContributionsTaxes to be paid in InstallmentsReal Estate Credit Notes - CCIRelated PartiesCession revenues to be recognizedAccounts Payable - land purchaseOther Accounts PayablesTOTAL CURRENT LIABILITIESNON-CURRENT LIABILITIESLoans and financingCession revenues to be recognizedTaxes to be paid in InstallmentsDeferred Taxes and Social Contribution  | 12,647         3,086         142,432         29,545         26,262         41,926         5,957         3,015         3,171         272,104         1,832,128         9,975         109,956         18,650   | 13,373<br>2,057<br>172,920<br>28,342<br>24,033<br>41,148<br>6,041<br>4,949<br>2,894<br><b>304,513</b><br>1,926,297<br>14,819<br>53,002<br>23,343                              |
| SuppliersLoans and FinancingPayroll and Related ChargesTaxes and ContributionsTaxes to be paid in InstallmentsReal Estate Credit Notes - CCIRelated PartiesCession revenues to be recognizedAccounts Payable - land purchaseOther Accounts PayablesTOTAL CURRENT LIABILITIESLoans and financingCession revenues to be recognizedTaxes to be paid in InstallmentsDeferred Taxes and Social ContributionProvision for Labor and Civil Risks  | 12,647         3,086         142,432         29,545         26,262         41,926         5,957         3,015         3,171         272,104         1,832,128         9,975         109,956         18,650         4,588   | 13,373<br>2,057<br>172,920<br>28,342<br>24,033<br>41,148<br>6,041<br>4,949<br>2,894<br><b>304,513</b><br>1,926,297<br>14,819<br>53,002<br>23,343<br>4,245                     |
| SuppliersLoans and FinancingPayroll and Related ChargesTaxes and ContributionsTaxes to be paid in InstallmentsReal Estate Credit Notes - CCIRelated PartiesCession revenues to be recognizedAccounts Payable - land purchaseOther Accounts PayablesTOTAL CURRENT LIABILITIESLoans and financingCession revenues to be recognizedTaxes to be paid in InstallmentsDeferred Taxes and Social ContributionProvision for Labor and Civil RisksReal Estate Credit Notes - CCI  | 12,647         3,086         142,432         29,545         26,262         41,926         5,957         3,015         3,171         272,104         1,832,128         9,975         109,956         18,650         4,588         102,689                           | 13,373<br>2,057<br>172,920<br>28,342<br>24,033<br>41,148<br>6,041<br>4,949<br>2,894<br><b>304,513</b><br>1,926,297<br>14,819<br>53,002<br>23,343<br>4,245<br>120,921          |
| SuppliersLoans and FinancingPayroll and Related ChargesTaxes and ContributionsTaxes to be paid in InstallmentsReal Estate Credit Notes - CCIRelated PartiesCession revenues to be recognizedAccounts Payable - land purchaseOther Accounts PayablesTOTAL CURRENT LIABILITIESLoans and financingCession revenues to be recognizedTaxes to be paid in InstallmentsDeferred Taxes and Social ContributionProvision for Labor and Civil RisksReal Estate Credit Notes - CCIAccounts Payable - land purchase  | 12,647         3,086         142,432         29,545         26,262         41,926         5,957         3,015         3,171         272,104         1,832,128         9,975         109,956         18,650         4,588         102,689         1,464             | 13,373<br>2,057<br>172,920<br>28,342<br>24,033<br>41,148<br>6,041<br>4,949<br>2,894<br>304,513<br>1,926,297<br>14,819<br>53,002<br>23,343<br>4,245<br>120,921<br>3,600        |
| Suppliers         Loans and Financing         Payroll and Related Charges         Taxes and Contributions         Taxes to be paid in Installments         Real Estate Credit Notes - CCI         Related Parties         Cession revenues to be recognized         Accounts Payable - land purchase         Other Accounts Payables         TOTAL CURRENT LIABILITIES         Loans and financing         Cession revenues to be recognized         Taxes to be paid in Installments         Deferred Taxes and Social Contribution         Provision for Labor and Civil Risks         Real Estate Credit Notes - CCI         Accounts Payable - land purchase | 12,647         3,086         142,432         29,545         26,262         41,926         5,957         3,015         3,171         272,104         1,832,128         9,975         109,956         18,650         4,588         102,689         1,464         322 | 13,373<br>2,057<br>172,920<br>28,342<br>24,033<br>41,148<br>6,041<br>4,949<br>2,894<br>304,513<br>1,926,297<br>14,819<br>53,002<br>23,343<br>4,245<br>120,921<br>3,600<br>390 |
| SuppliersLoans and FinancingPayroll and Related ChargesTaxes and ContributionsTaxes to be paid in InstallmentsReal Estate Credit Notes - CCIRelated PartiesCession revenues to be recognizedAccounts Payable - land purchaseOther Accounts PayablesTOTAL CURRENT LIABILITIESLoans and financingCession revenues to be recognizedTaxes to be paid in InstallmentsDeferred Taxes and Social ContributionProvision for Labor and Civil RisksReal Estate Credit Notes - CCIAccounts Payable - land purchase  | 12,647         3,086         142,432         29,545         26,262         41,926         5,957         3,015         3,171         272,104         1,832,128         9,975         109,956         18,650         4,588         102,689         1,464             | 13,373<br>2,057<br>172,920<br>28,342<br>24,033<br>41,148<br>6,041<br>4,949<br>2,894<br>304,513<br>1,926,297<br>14,819<br>53,002<br>23,343<br>4,245<br>120,921<br>3,600        |

# GeneralShopping&Outlets

| CONSOLIDATED CASH FLOW RS thousand   | 09/30/2022                              | 09/30/2021 |
|--|---|------------|
| CASH FLOW FROM OPERATING ACTIVITIES  | 07/30/2022                              | 07/30/2021 |
| Loss in the period   | (98,668)                                | (180,595)  |
| Adjustments for reconciliating the loss in the period with net cash generated/ (applied) by operating activities |   | (100,010)  |
| Depreciation and Amortization  | 2,501                                   | 2,213      |
| Provision for doubtful accounts  | (2,125)                                 | 3,681      |
| Constitution (reversal) of provision for civil and labor risks   | 343                                     | 1,272      |
| Income taxes and Social Contribution deferred  | (4,693)                                 | 65         |
| Income taxes and Social Contribution   | 12,016                                  | 7,269      |
| Financial charges on loans, financing, CCI and perpetual bonds   | 118,491                                 | 126,788    |
| Financial charges on taxes paid in installments  | 8,540                                   | 1,489      |
| Exchange Variation   | (57,690)                                | 80,526     |
| (Increase) Decrease in Operating Assets  | (37,870)                                | 00,320     |
| Accounts Receivable  | 9,159                                   | 6,477      |
|  |   |            |
| Recoverable Taxes  | (1,519)                                 | 42,494     |
| Other Accounts Receivable  | 6,551                                   | 16,763     |
| Deposits and Guarantees  | (542)                                   | (1,989     |
| Increase (Decrease) in Operating Liabilities   | ( | (10.150    |
| Suppliers  | (4,693)                                 | (13,159    |
| Taxes, Charges and Contributions   | (42,504)                                | (10,730    |
| Salaries and Social Charges  | 1,029                                   | 1,068      |
| Cession Revenue to be recognized   | (4,928)                                 | (2,841     |
| Accounts payable - land purchase   | (4,070)                                 | 10,470     |
| Other Accounts Payables  | 209                                     | (19,502    |
| Inclusion of subsidiaries in the consolidated - settlement of debentures   | -                                       | 43,561     |
| Net Cash (Applied in) / Generated from Operating Activities  | (62,593)                                | 115,320    |
| Payment of Interest  | (54,623)                                | (62,698    |
| Cash from Operating Activities   | (117,216)                               | 52,622     |
| CASH FLOW FROM INVESTMENT ACTIVITIES   |   |            |
| Asset write off  | 152,931                                 | 2,687      |
| Financial Call/ (Application) and Restricted Cash  | 1,421                                   | (24        |
| Debentures settlement  | -                                       | 46,849     |
| Acquisition of fixed and intangible assets   | (74,754)                                | (71,542    |
| Cash and Cash Equivalents from Investments obtained  | -                                       | 203,025    |
| Net Cash (Applied in) / Generated from Investment Activities   | 79,598                                  | 180,995    |
| CASH FLOW FROM FINANCING ACTIVITIES  |   |            |
| Amortization of principal of loans, financing and CCI  | (118,442)                               | (28,835    |
| New taxes installments   | 60,099                                  | 1,208      |
| Payment of principal on installment of taxes   | (9,116)                                 | (12,591    |
|  |   |            |
| Related Parties  | (4,739)                                 | 7,812      |
| Third parties loans  |   | (3,269     |
| Net Cash (Applied in) / Generated from Financing Activities  | (71,368)                                | (35,675    |
| (REDUCTION) / INCREASE OF CASH AND CASH EQUIVALENTS  | (108,986)                               | 197,942    |
| Cash and Cash Equivalents  |   |            |
| Begining period  | 269,294                                 | 113,487    |
| Closing period   | 160,308                                 | 311,429    |

Note: The operating and financial indicators have not been audited by our external auditors.

# GLOSSARY

| Adjusted EBITDA                    | Gross profit less operating expenses, plus depreciation and amortization together with non-recurring expenses.  |
|------------------------------------|---|
| Adjusted EBITDA per m <sup>2</sup> | Adjusted EBITDA divided by average own GLA in the period.   |
| Adjusted FFO                       | Funds From Operations: Adjusted Net Profit + Depreciation + Amortization.   |
| Adjusted net result                | Net Results plus non-recurring expenses.  |
| Adjusted net result per            | Adjusted Net Results divided by average own GLA in the period.  |
| m²                                 |   |
| Advertising                        | Rental of marketing space for the promotion of products and services.   |
| Anchor Stores                      | Large and well-known stores that carry special marketing and structural features, representing an attraction to consumers, ensuring a permanent flow and uniform consumer traffic in all areas of shopping centers. |
| CPC 06                             | Statement issued by the Brazilian Committee on Accounting Pronouncements which refers to straight-lining revenue.   |
| CPC 28                             | Statement issued by the Brazilian Committee on Accounting Pronouncements whose purpose is to prescribe the accounting treatment of investment properties and respective disclosure requirements.                    |
| CPC 38                             | Statement issued by the Brazilian Committee on Accounting Pronouncements which refers to recognition and measurement of financial instruments.  |
| FFO per m <sup>2</sup>             | FFO divided by average own GLA in the period.   |
| FII GSOB                           | General Shopping e Outlets do Brasil Fundo de Investimento Imobiliário.   |
| Gross Revenue per m <sup>2</sup>   | Gross Revenue divided by average own GLA in the period.   |
| Malls                              | Common areas of shopping centers (corridors) for the leasing of stands, kiosks and similar.   |
| Minimum Rent                       | Base rent as defined under the rental contract.   |
| NOI                                | Net Operating Income: Net Revenue less cost of rents and services, plus depreciation and amortization.  |
| NOI per m <sup>2</sup>             | NOI divided by average own GLA in the period.   |
| Occupancy Rate                     | Rented GLA at the shopping center.  |
| Own GLA                            | Gross leasable area weighted by the Company's interest in the shopping centers.   |
| Percentage of Sales Rent           | Difference between minimum rent and the rent from sales percentage.   |
| Satellite Stores                   | Small and specialized stores intended for general commerce.   |
| Total GLA                          | Gross leasable area is the sum total of all the areas available for leasing in the shopping centers except for kiosks and third party areas.  |
| Vacancy Rate                       | Unrented GLA at the shopping center.  |